

# Food and Drink Exporters Guide to Logistics Service Providers



## About the Guide

This Bord Bia Guide to Logistics Service Providers presents an overview of potential Logistics Service Providers to Continental Europe. The Guide illustrates a sample of typical providers. It is not intended to be comprehensive or exhaustive. Other providers are available in the market place. Inclusion in the Guide is not a recommendation and exporters should apply due diligence when selecting or contracting with any of the providers listed.

This initial research was commissioned by Bord Bia and conducted by SCMG.

Any Logistics Service Provider who would like to be included in future versions of the Guide can submit their details via [www.bordbialsps.com](http://www.bordbialsps.com)

Release 1.0  
28 September 2010

## Introduction to the Guide to Logistics Service Providers

Irish food, drink and horticulture exports represent some 10% of merchandise exports and 16% of industrial output. The marketplace success of such exports is dependent upon the timely delivery of the product in appropriate condition and at competitive cost to destination. The efficacy of the Irish food and drink export supply chain is thus critical to the success of Ireland's exports in these sectors. Indeed in many industrial sectors there is an emerging realisation that it is supply chains that compete, more so than individual products. In essence what this means is that no matter how good your product is, you will often lose market share unless it can be delivered where it is wanted, when it is wanted, and at less cost than competitors.

Many Irish food and drink companies have in recent times sought to expand their business to the Euro zone markets. Marketplace 2010 has enabled them to meet future business partners from this area and they have since then developed these business leads. But while they may offer an innovative competitively priced product they can struggle to find the most suitable and cost competitive logistical solution to supply these markets.

More recently, the Farmleigh Summit has highlighted the potential opportunities that can arise from "co-opetition" or competitors working collaboratively in non-competitive areas. Logistics and distribution is one key area where companies can collaborate to realise economies of scope and scale. This is the basic premise behind many Logistics Service Providers' value proposition that they can realise economies of scope and scale on behalf of customers who would be otherwise unable to compete effectively in export markets.

Thirty-four percent of Irish exports already reach the Euro zone and a number of companies have achieved significant business in this area. Identifying appropriate transport channels and distributors is however not an easy task, especially for new entrants and those exporters with relatively small initial volumes.

The logistics sector, like many other sectors, has its own dynamics and complexities. This Guide includes a range of different types of Logistics Service Providers (LSPs). The logistics sector in fact comprises many different types of LSPs and various, sometimes overlapping labels, are often used to describe such companies.

For ease of reference we have categorised the LSPs profiled in this guide into three broad categories: hauliers, forwarders and third party logistics providers (3PLs). It should be noted however that these are not binding labels as such and that there can be overlap in terms of the services provided across each of these types. Many hauliers for example now offer value adding services that 3PLs offer so the overlaps can be quite significant.

Some of the value adding services quoted have in fact almost become generics like track and trace and real time temperature monitoring. Some LSPs can provide a complete range of value adding services which could also include storage, inventory management, cross docking, order picking, packing and re-packing, labeling, bar coding and performance management and reporting.

A basic description of LSP types is included in the following table.

LSP	Description
Haulier	A haulier might be most appropriate when you and your customer or distributor have your own warehouses and storage facilities where products can be picked, packed and despatched to your customer's equivalent facility in the market place for onward distribution to the end user or final customer. The emphasis then is on working with a point to point transport provider.
Forwarder	A forwarder would be most appropriate when we need some logistics expertise not available within our own company. Forwarders are like travel agents for the logistics sector. A forwarder can or will manage all aspects of your order from collection to delivery to the final customer. They will often subcontract the actual carriage of the freight to hauliers and other transport providers.
3PL	A 3PL or third party logistics provider will manage all aspects of your exports from one end of the supply chain to the other using their own asset based resources including infrastructure and transport and often working with a network of partners. They thus combine the functions of both forwarders and hauliers. They also provide what a haulier or forwarder might describe as value adding services as "standard".

Table 1: LSP Type Descriptions

The Guide lists a wide range of different LSP types including indigenous Irish companies, other European companies in some cases delivering to Ireland and providing the opportunity for backhaul opportunities to their home base markets and multinational and global logistics companies operating in Ireland.

Our research also suggests that the costs of using different LSP types can vary dramatically depending on the temperature range and the destination. This is obviously a key consideration when selecting a LSP. It is important to consider what your requirements are including what service levels are expected in individual markets. Equivalent rates for pallet shipments on defined routes can vary dramatically between different provider types.

The price is sensitive to the temperature range, the quantity being shipped, the service required and the type of provider. The more sophisticated LSPs are not necessarily the more expensive and vice versa depending on the circumstances but type is a factor to consider when defining the service you require.

It should be noted that the classification is less important than defining the required service and identifying a provider that delivers that service in a way that is consistent with your marketing and brand values.

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## Logistics Service Providers

ACE Express Freight		Forwarder
<p>Blakes Cross Lusk Dublin</p> <p>☎ +353 1 870 2888</p>	<p>Ace Express is a network logistics solution comprising 14 transport companies. Satellite depots are connected in real time to the hub providing services across Ireland, to the UK and most parts of mainland Europe with a nightly service.</p> <p>Pallets are trunked from Irish depots serving all 32 counties overnight to Dublin for onward shipping. Services are provided for full and part loads through groupage.</p> <p>The Ace fleet includes box trailers, standard curtain sides, euro liners, flat liners and double deck trailers. Bespoke trailers and services are also provided.</p> <p>Services include warehousing, stock management, scheduling, track and trace and all aspects of managing products from source to final delivery. Instant online quotation and booking services via company website.</p> <p>Ace Express was named by Deloitte as one of “Ireland’s Best Managed Companies” in 2009.</p>	
<p>www.aceexpressgroup.com</p> <p>sales@ace-express.com</p>		

Actiu Freight		Haulier
<p>Paseito Ramiro, 8 Ppal 03002 Alicante Spain</p> <p>☎ +34 965 230 698</p>	<p>Actiu are a full service logistics provider based in Alicante in Spain. They provide multi-modal logistics solutions including Road Freight with a large fleet of trucks.</p> <p>Actiu offer full or part load services to and from any European country. Bespoke service can be provided. This includes partial loads and express services with fully temperature controlled trucks and in some cases two drivers. This includes backhaul opportunities in collaboration with other partners.</p> <p>Services include warehousing in Alicante including 1000 m2 of dry warehouse storage and redistribution services.</p> <p>Other services include air and sea transport services.</p>	
<p>www.actiutransport.com</p> <p>info@actiutransport.com</p>		



Agility		3PL
Unit M1 Furry Industrial Estate Santry Dublin 9 ☎ +353 1 866 7400	<p>Agility is a global integrated logistics service provider including freight forwarded by air, sea and road transport as well as warehousing and distribution services.</p> <p>Agility has locations in Dublin and Cork and is a full service logistics provider as part of a global network of 550 offices in 120 countries with 32,000 personnel and turnover of approximately €4.5 billion.</p> <p>Agility provides standardised road freight services with a full range of customisable options to optimise service levels and costs. Services include shipping with predetermined timeframes with frequent and reliable schedules or precise pick up and delivery time for critical shipments. This includes full truck loads and less than truck loads including refrigerated and double stacking trailers.</p> <p>Services include documentation management and tracking tools for total visibility.</p>	
<a href="http://www.agilitylogistics.com">www.agilitylogistics.com</a> <a href="mailto:info@agilitylogistics.com">info@agilitylogistics.com</a>		

Alfred Bohm		Haulier
Talstrasse. 23 D-08538 Burgstein, OT Kemnitz Germany ☎ +49 37433 5300	<p>Alfred Bohm is a family owned business with a fleet of over one hundred temperature controlled trucks and trailers covering ambient, chilled and refrigerated foods. This includes dual temperature vehicles ranging from minus 28 degrees to plus 28 degrees.</p> <p>Transport services are provided all over Europe from their base in Burgstein in Southern Germany.</p> <p>All vehicles have satellite tracking and communications.</p>	
<a href="http://www.boehm-gmbh.com">www.boehm-gmbh.com</a>		

Allied Freight Forwarding		Forwarder
Unit 9 Airport East Business Park Ballygarven Co. Cork  ☎ +353 21 4311577	<p>Allied Freight Forwarding provide transport solutions from anywhere in Ireland to anywhere in the World.</p> <p>They focus on providing a total solution or end to end, collect to final delivery, service based on their extensive network and knowledge about transport services, including road, air and sea.</p> <p>This includes warehousing services and customs clearance.</p> <p>The company has been established since 1986 and its philosophy is to provide the highest quality, professional and efficient services to each and every customer.</p>	
www.alliedforwarding.com info@alliedforwarding.com		

AT Logistiek		Haulier
Industriezone C 339 Betekomsesteenweg 78b 3200 Aarschot Belgium  ☎ +32 16 56 46 90	<p>AT Logistiek is a Belgium based specialist in refrigerated transport.</p> <p>The fleet includes a range of several refrigerated trucks and vehicles for large or small shipments.</p> <p>Additional services include warehousing, storage, inventory management including analysis and optimisation and distribution of products to final customers.</p> <p>Custom solutions are available for individual clients.</p>	
www.atlogistiek.be info@atlogistiek.be		

Ballinalard		Haulier
<p>Ballinalard Tipperary Co Tipperary</p> <p>☎ +353 (0)62 52401</p>	<p>Ballinalard Transport have been established for over 20 years and now provide a full range of logistics services whilst retaining all the advantages of dealing with a small company.</p> <p>Based in Tipperary Ballinalard are located in Munster for quick access to all ports and airports. This includes facilities and arrangements with all the cross channel ferry operators and ensuring quick access to markets.</p> <p>The fleet of Ballinalard trucks includes over 70 refrigerated trailers including dual temperature, split trailers, meat railers and floor loaded as well as 65 insulated box vans, 30 Euroliners and 40 Airfreight trailers.</p> <p>Additional services include storage, distribution and warehousing facilities throughout Ireland. Transport services are provided to all countries in Europe for full and part loads.</p> <p>Ballinalard have a key focus on food and horticulture as well as other sectors.</p> <p>Progress of consignments are tracked from point of load to delivery via on-line tracking systems. Service levels are overnight to the UK and 36 hours to Northern Europe.</p>	
<p><a href="http://www.ballinalard-transport.ie">www.ballinalard-transport.ie</a></p> <p><a href="mailto:info@ballinalard-transport.ie">info@ballinalard-transport.ie</a></p>		

Bayernsped		Haulier
<p>Flurstrasse 38 85 402 Kranzberg Germany</p> <p>☎ +49 8166 99120</p>	<p>Bayernsped specialise in full and part loads and fresh to deep frozen products. They have transport expertise in a wide range of food and drink products from dairy to fresh fruit and vegetables and full temperature range.</p> <p>Whilst Bayernsped's key focus is on perishable goods, they also offer an ambient service, for goods not requiring freezing or refrigeration.</p> <p>International carriage routes include all of Northern Europe, including Ireland and Eastern Europe. They are centrally located in Europe.</p> <p>Their team includes multi-lingual bookers and services are available 365 days per year with daily statements provided about the location of your products.</p>	
<p><a href="http://www.bayernsped.com">www.bayernsped.com</a></p> <p><a href="mailto:w.eichler@bayernsped.com">w.eichler@bayernsped.com</a></p>		

Brendan Dixon Transport		Haulier
<p>Tymoole Rathfeith Tara Co. Meath</p> <p>☎ +353 41 98 21865</p>	<p>Specialise in delivering goods around Ireland and Europe including dry and refrigerated, containerised and bulk liquid transport. Brendan Dixon is strategically located between Dublin and Belfast.</p> <p>Daily services are provided by a large and extensive fleet of lorries using some of the most fuel efficient vehicles on the road with weekly scheduled deliveries to Europe.</p> <p>Deliveries are tracked in real time and available on-line 24 hours per day. Bespoke services are offered based on the best logistical solutions available in today's market.</p> <p>Some of the countries that Brendan Dixon deliver to include the UK, France, Spain, Germany, Italy, Austria, Greece and Poland.</p>	
<p>www.brendandixontransport.com</p> <p>info@brendandixontransport.com</p>		

Bradley Transport		Haulier
<p>Umricam Buncrana Co. Donegal</p> <p>☎ +353 74 932 2714</p>	<p>Bradley transport offer distribution of both dry, ambient goods as well as refrigerated goods, using their own fleet of modern, satellite tracked vehicles.</p> <p>In addition to their home base in Buncrana, Bradleys have bases in Holland (Maasdijk) and France (Dunkerque).</p> <p>Bradley specialise in refrigerated transport for meat, fruit, flowers and vegetables directly from the producer to the customer.</p> <p>With the facility in Holland, part shipments can be consolidated to ensure that deliveries across Europe.</p>	
<p>www.bradleytransport.com</p> <p>bradleysales@eircom.net</p>		

Brian Caffrey International		Haulier
<p>Coolfore Ashbourne County Meath Ireland.</p> <p>☎ +353 1 8 354167</p>	<p>Brian Caffrey was setup in 1969 and is still run as a family business. The company offers a range of services using its own fleet of vehicles including curtainsiders, box vans, insulated trailers and full refrigerated units, all running on full air suspension.</p> <p>The company offers services to the food and drink sector.</p> <p>Brian Caffrey provides regular services to France, Spain, Italy, Belgium and Holland as well as the UK</p> <p>In addition to transport solutions, Brian Caffrey offer both a warehousing and storage facility at their 30,000 ft<sup>2</sup> facility in Ashbourne.</p>	
<p>www.caffreyinternational.com</p> <p>sean@caffreyinternational.com</p>		

Carna Transport		Haulier
<p>Carna Transport Main Street Castleblayney Co. Monaghan Ireland</p> <p>☎ +353 42 974 0537</p>	<p>Established in 1973 Carna has developed into one of the largest fleets in Ireland comprising 130 tractor units and over 210 trailers of various specifications including insulated box trailers and full refrigerated units. All units are replaced on a three year cycle.</p> <p>All trailers are fitted with load securing equipment and communications and tracking systems.</p> <p>Carna offer transport on all ferry routes throughout Europe, ensuring that the customers' goods arrive at their destination on time. All loads are driver accompanied to ensure their proper care.</p> <p>Carna were awarded the "International Haulier of the Year 2008" at the Export and Freight Transport and Logistics Award.</p>	
<p>www.carnatspt.ie</p> <p>info@carnatspt.com</p>		

Celtic Freight Forwarding		Forwarder
<p>Celtic House 30 Marlborough Street Dublin 1 ☎ +353 1 865 6000</p>	<p>Celtic Forwarding is a leading international freight forwarding company with a Head Office and Supply Chain Centre in Dublin and regional offices in Waterford, Drogheda and Limerick.</p> <p>European road freight services are offered on a full and part load or groupage basis. Full trailer driver accompanied loads are run on a scheduled weekly basis or on demand with services of three to four days direct to end users.</p> <p>Smaller shipments or part loads are also offered for the major markets of France, Italy, Spain and Benelux. These services are operated in conjunction with various overseas agents.</p> <p>Other services include warehousing, stock control, order picking and packing and other value add services.</p> <p>Celtic Forwarding have particular expertise in forwarding wines and spirits and won the Best Logistics Company to the Wine Industry in Ireland in 2009. Celtic Forwarding is the first Irish indigenous company to achieve AEO (Authorised Economic Operator) status for fast tracking goods into and out of the EU.</p>	
www.celticfwd.ie		

CEVA		3PL
<p>CEVA Logistics Ireland Unit 3 Horizon Logistics Park Harristown Dublin ☎ +353 1 811 0300</p>	<p>CEVA has a global network extending over 170 countries and 1,200 sites. CEVA design, implement and operate end to end contract logistics and freight management solutions for medium and large national and multi national operators.</p> <p>In Ireland CEVA provide both freight and contract logistics services as well as ocean and air and a wide range of value add services including tailored warehousing and distribution services.</p> <p>CEVA offer consulting and solution design, contract logistics, end to end supply chain services and freight management.</p> <p>CEVA's "Smart Solutions" modular approach means that "clients don't have to reinvent the wheel" and can benefit from using CEVA's core supply chain processes that can be tailored to individual requirements.</p>	
www.cevalogistics.com		

Columbus Spedition		Haulier
<p>Freiladestraße 1 D-27572 Bremerhaven Germany ☎ +49 471 9726 10</p>	<p>Columbus Spedition provides transportation and food logistics services including a full range of temperature services from -27 degrees to +30 degrees Celsius. This includes veterinary clearance and health certification.</p> <p>The business is divided into Food Logistics, Container Trucking and Customs and Veterinary Clearance.</p> <p>The Columbus network specialises in the transport of sensitive temperature food particularly fish, vegetables, fruit and meat.</p> <p>They provide services 24 hours a day 7 days a week working alongside long standing transportation and warehousing partners providing an efficient logistics service throughout Europe.</p>	
<p>www.columbus-logistics.de info@columbus-logistics.de</p>		

Dawn Farm Distribution		Haulier
<p>Dawn Farms Distribution Ltd, The Maudins Nass Co. Kildare ☎ +353 45 87600</p>	<p>Dawn Farms Distribution is part of the Queally Group.</p> <p>They provide distribution services to their sister companies in the Dawn Group as well as other large food manufacturers.</p> <p>Dawn distribute to over 20 European countries on a weekly basis providing multi temperature controlled groupage to full loads via a combination of large and small third party contract hauliers.</p>	
<p>info@dawndistribution.ie</p>		

DB Schenker Ireland		3PL
<p>North Ring Industrial Estate Dublin 9</p> <p>☎ +353 1 816 5400</p>	<p>Part of the DB Schenker Group consisting of 720 branches in 36 European countries.</p> <p>Schenker offer a door to door service available to and from anywhere in Europe.</p> <p>The service portfolio includes groupage, part and full loads.</p> <p>Food products are dealt with as special cargo, to ensure their appropriate handling.</p> <p>All staff handling food cargoes are HACCP compliant, and operate to EU regulation EC 852, in addition to any other local laws that may be in force.</p>	
<p>www.schenker.ie</p> <p>sales.ireland@schenker.ie</p>		

Denis J Downey		Haulier
<p>Donoughmore Co. Cork</p> <p>☎ +353 21 733 7038</p>	<p>Downey transport provide an ambient national and international distribution service from its base in Co. Cork using a fleet of euroliners and tautliners.</p> <p>In addition they have food grade tankers for transporting bulk liquids. All trucks have satellite tracking fitted to ensure cargoes can be located at any time.</p> <p>In addition to the distribution network, Downey can offer clients high specification warehousing facilities.</p>	
<p>www.downeytransport.com</p> <p>info@downeytransport.com</p>		



<b>DHL Ireland</b>		<b>3PL</b>
Unit 3 Elm Road Dublin Airport Logistics Park St. Margarets Road St. Margarets Dublin ☎ +353 816 1000	<p>DHL is one of the largest Logistics companies operating Worldwide and with a base in Ireland.</p> <p>DHL have over 100 staff in Ireland and provide a wide range of logistics and supply chain services including international express, same day services, warehousing and value added services as well as business mail.</p> <p>DHL Ireland has a head office in Dublin supported by offices in Cork and Shannon. They provide overland service to all of Europe. This includes groupage for shipment up to 2,500 Kg and part and full truck loads.</p> <p>Temperature controlled services include a less than full load consolidation service for chilled and ambient products, GPS security and temperature controlled monitoring, scheduled departures and short lead times, centralised booking, online track and trace and proof of delivery.</p> <p>DHL own their own fleet of vehicles and can access their wider network across Europe and the World offering unrivalled service and cost advantages. They also provide a consolidation service which is cost effective for single pallets and loose load shipments, ideal for the dispatch of samples or a trial order.</p>	
www.dhl.ie		

<b>DSV Road</b>		<b>3PL</b>
Tougher Business Park Ladytown Naas Co Kildare ☎ +353 45 44 47 77	<p>DSV provide flexible, quick and efficient transport services. They specialise in both dry and temperature controlled cargo as well as break bulk, distribution and customised solutions for individual clients including track and trace, online booking, proof of delivery and a variety of different means of communications depending on clients' requirements.</p> <p>DSV have a strong market position in the Nordic Region, Central Europe, Benelux and the UK. This includes control of their own network and equipment.</p> <p>DSV provide a wide range of supply chain services including inbound logistics, warehousing, groupage, outbound distribution and after sales service.</p> <p>Online "e-quote" system provides prices for full and part loads.</p>	
www.dsv.com info@ie.dsv.com		

Eddie Stobart Ireland		3PL
<p>Central Administration Stretton Green Distribution Park, Langford Way, Appleton Thorn, Warrington WA4 4TZ.</p> <p>☎ +44 1925 605 400</p> <p>Dublin Contact: Graham O'Reilly,</p> <p>☎ +353 1 8860 020</p>	<p>Stobart Ireland operates its own offices, warehousing and cross-docking facilities at the Ferry port in Dublin. Stobart Ireland provides transport and warehousing including ambient and state of the art chilled fleet covering the whole of Ireland and linking directly to the UK and to Europe through a single integrated logistics provider.</p> <p>The business in Ireland was formed as a dedicated operating arm of the UK business and operates around 20,000 movements per annum to the UK alone. Stobart's Irish fleet operates a modern fleet of tractors and state of the art single and twin deck ambient trailers and the latest satellite monitored temperature controlled vehicles.</p> <p>Services include complete warehousing and transport services, instant real time tracking, multiple routes to market, temperature controlled and ambient logistics, co-packing which allow customers to use Stobart as their own Distribution Centre.</p> <p>Stobart have full access to the European 24/7/365 network of ambient, chilled, cross docking and other specialist accreditations. The business is ISO 9001 compliant. The group operates over 1,850 trucks and 3,000 trailers.</p>	
<p>www.stobartgroup.com</p> <p>oreillyg@eddiestobart.co.uk</p>		

Elsatrans		Haulier
<p>Unit 12b Osberstown Industrial Park Naas Co Kildare</p> <p>☎ +353 45 856 448</p>	<p>Elsatrans offer refrigerated transport services with multi temperature controlled trailers offering the flexibility of ambient and frozen on the one load.</p> <p>Services are provided on a 24/7 basis with a two to three driver per truck policy in line with working time directives and road transport act legislation. Dedicated drivers for individual clients provides continuity and familiarisation with individual customers and their own requirements.</p> <p>The Elsatrans fleet include Euro IV compliant vehicles to reduce their carbon footprint.</p> <p>Elsatrans also provide 3PL and 4PL services including JIT collection and delivery as required. They also have opportunities with vehicles returning daily from all parts of Ireland to the Kildare-Dublin area providing opportunities for very competitive rates on return loads.</p>	
<p>www.elsatrans.ie</p> <p>Aaron McAleenan (Managing Director) aaron@elsatrans.ie</p>		

Emerald Freight Express		Forwarder
Unit 2a Santryhall Ind Pk, Santry Dublin 9,  +353 1 8165 292	<p>Emerald Freight Express was established in 1981 and is ranked as one of the best independent Freight Forwarders in the Irish market by the Irish International Freight Association.</p> <p>Emerald is based in Dublin but provide an all Ireland service including Cork, Shannon and Belfast. They offer a wide range of end to end services from collection to final delivery based on core services and value added service that can be provided to individual clients' requirements.</p> <p>Core services include a global network of service partners, purchase order warehousing and inventory management including bond and distribution services.</p> <p>Value add services include real time track and trace, packaging services and multi vendor consolidation.</p> <p>Emerald's quality management system is certified to ISO 9001: 2000.</p>	
www.emeralfreight.com		
John McDermott (Exports Director)  +353 1 8165 292		

Geodis Ireland		3PL
<p>Damastown Industrial Park Mulhuddart Dublin</p> <p>☎ +353 1 826 3000</p>	<p>Geodis is one of Europe’s leading logistics groups with the ability to manage all or part of a customer’s supply chain as required. Geodis Logistics Ireland was established in 2002 and has two main sites in Dublin and Limerick.</p> <p>European Road Freight services can cater for full, part and groupage freight across all of Europe working through a network of partners including multiple weekly services to and from all major European cities. All types of trailers are provided which are security sealed and driver accompanied.</p> <p>Services include all end to end supply chain services including on-line booking, traceability and proof of delivery. Dedicated delivery services to UK, Northern Europe, Scandinavia, Eastern Europe and the Mediterranean.</p> <p>Geodis Ireland also provides air and sea freight services. The Geodis group employs 26,000 employees on 6 continents and offers a wealth of experience of supply chain services and markets.</p> <p>Geodis Ireland was awarded the Irish Exporters Association’s “Logistics Company of the Year 2008”.</p>	
<p>www.geodis.com</p> <p>info@hq.geodiswilson.com</p>		

HSF Logistics Group		Haulier
<p>Bedrijfsweg 8 6541 DC Nijmegen Holland</p> <p>☎ +31 24 3712222</p>	<p>HSF Logistics BV are based in Nijmegen in Holland.</p> <p>Daily full, part load and groupage services for fresh and frozen products to Ireland and return freight to Belgium, Netherlands and Germany. HSF have over 200 tractor units and can provide dual temperature shipments for transporting pallets and hanging meat.</p> <p>HSF have more than 400 refrigerated vehicles and specialise in refrigerated and frozen foods but also dairy, fruit and vegetables.</p> <p>Key markets with daily service to and from five sites based in Holland include Benelux, Germany, France, Spain and Scandinavia.</p> <p>Storage services and logistics services including order receipt, handling, inventory management, packing, repacking, labelling and billing are also provided.</p> <p>HSF have businesses both in the Netherlands and in France, HSF Logistics BV, is part of the HSF Logistics Group.</p>	
<p>www.hsf.nl</p> <p>Frank Nispeling / Aart de Water sales@hsf.nl</p>		

Ice Logistics		Haulier
<p>Unit 12 CGI Building Blanchardstown Dublin 15</p> <p>☎ +353 1 829 8200</p>	<p>Ice Logistics specialise in providing single or multi temperature transportation, warehousing and logistics for the food industry.</p> <p>They operate with a nationwide network of distribution agents across all 32 counties and onward distribution to the UK, Europe and Worldwide.</p> <p>Ice Logistics operate a fleet of over sixty vehicles operating 24/7/365 for all chilled and ambient deliveries. Orders can be delivered as dedicated or shared loads and are tracked at every stage of their journey.</p> <p>Ice Logistics also provide warehousing services, through a partner, for chilled and frozen goods in Dublin and Cork providing over 200,000 sq ft of secure and monitored cold storage.</p> <p>End to end services are provided with full traceability using HACCP compliant refrigeration units and proof of delivery as well as comprehensive insurance including stock deterioration, breakdown and fire and theft.</p>	
<p>www.icelogistics.ie</p> <p>info@icelogistics.ie</p>		

Iggy Madden Transport		Haulier
Unit 1 Harbour Enterprise Pk New Docks Galway ☎ +353 91 564396	<p>Iggy Madden started in 1978 and is still a family run business that prides itself on its attention to detail and customer focus.</p> <p>Operating a fleet of 26 tractor units and over 100 trailer units including flats, euroliners and fridge trailers.</p> <p>In addition to the specialist trailer units Iggy Madden provide a containerised service throughout Europe, specifically but not limited to the UK, France and Holland.</p> <p>The fleet of refrigerated trucks operate daily throughout the UK and mainland Europe.</p> <p>All vehicles in the fleet are equipped with DriveCam technology and satellite tracking, ensuring the immediate traceability and safety of any load.</p>	
<p><a href="http://www.iggymaddentransport.com">www.iggymaddentransport.com</a></p> <p>David Madden <a href="mailto:dave@iggymaddentransport.com">dave@iggymaddentransport.com</a></p>		

Jan de Rijk		Haulier
No 2 East Parks Smiths Town Industrial Estate Shannon Co. Clare ☎ +353 6171 9136	<p>Jan De Rijk is a Netherlands based logistics provider with an office in Shannon and links to other offices across Europe. Jan De Rijk operates a modern and diverse range and fleet of vehicles including Euro IV and V engine standards.</p> <p>The Group's 200 plus refrigerated vehicles offer comprehensive temperature controlled services throughout Europe.</p> <p>Jan De Rijk operate a Fresh Logistics Unit which provides dedicated daily shipping on selected routes and can provide full and less than full load services as required. This includes GPS trailer monitoring and real time temperature logging and reporting.</p> <p>They have a number of strategically located Logistics Centres in the Netherlands close to the Ports and Schipol airport and providing good road access to Germany and Belgium via road and rail.</p> <p>Jan De Rijk can provide a significant range of value added services including warehousing, order and inventory management, packing and repacking services.</p>	
<p><a href="http://www.janderijk.com/en/countyclare">www.janderijk.com/en/countyclare</a></p> <p><a href="mailto:sales@janderijk.com">sales@janderijk.com</a></p>		

Johnston Logistics		3PL
<p>Johnston Logistics Blackchurch Business Park Rathcoole County Dublin ☎ +353 1 401 3333</p>	<p>Johnston Logistics provide an international distribution service through its partnership with Dachser Logistics based in Germany, providing a network of over 230 locations throughout Europe within a traceable network where all consignments are bar coded down to the item level.</p> <p>Track and trace is provided as is on-line proof of delivery.</p> <p>Groupage and full loads are provided.</p> <p>The fleet of vehicles includes a range of trailer types including refrigerated units (not frozen) and ambient box trailers.</p> <p>Johnston Logistics is certified to ISO 9001:2000 and is a member of the Chartered Institute of Logistics and Transport.</p>	
<p>www.johnstonlogistics.ie info@jol.ie</p>		

Krekel		Haulier
<p>Nossener Strasse 10 D-67577 Alsheim Germany ☎ +49 6249 949600</p>	<p>Krekel are a German based freight forwarder providing scheduled services to and from Europe to Ireland two to three times per week for part and full loads.</p> <p>This includes distribution in Ireland from a depot in Dublin and linkages with other UK depots in London, Birmingham and Manchester and then to Germany with an extensive network providing daily groupage services across all of Germany.</p> <p>Products can be distributed widely throughout Germany using the “Dialog” distribution network which is a collaboration of medium sized transport companies as well as Krekel’s own network of depots and distribution centres.</p> <p>Krekel also offer a wide range of warehousing and inventory management services for products in markets held close to customers.</p>	
<p>www.krekel.org Jan Glassee jan.glassee@krekel.org</p>		

Kuehne & Nagel		3PL
<p>Horizon Logistics Park Harristown Dublin</p> <p>☎ +353 1 823 9777</p>	<p>Kuehne &amp; Nagel is a global leader in international forwarding ranking amongst the top three worldwide contract logistics companies. The company employs 55,000 employees in 900 locations in more than 100 countries.</p> <p>Kuehne &amp; Nagel Ireland has a National Head Office based in Dublin. A wide range of logistical services is provided including road transport and contract logistics. Kuehne and Nagel have road transportation departments in Dublin, Cork and Shannon.</p> <p>Services include fixed transit times to ensure reliable transport throughout Europe including on-line tracking and tracing from collection to final delivery.</p> <p>Kuehne &amp; Nagel can provide advice and services in groupage, 4PL transport management, full and part loads and cool chain and temperature sensitive shipments.</p>	
<p>www.kn-portal.com</p> <p>info.dublin@kuehne-nagel.com</p>		

Maguire International European Transport		Haulier
<p>Ballinode Co. Monaghan</p> <p>☎ +353 47 89311</p>	<p>Maguire provide refrigerated trailer services from Ireland to the UK and Continental Europe. The fleet of 60 articulated trucks, 200 tautliner and over 50 refrigerated trailers are equipped with state of the art GPS technology containing both vehicle and temperature monitoring systems.</p> <p>Multi-temperature compartment trailers with split doors make it possible to carry both chilled and frozen loads simultaneously.</p> <p>Full and less than full loads can be accommodated including ambient, chilled and frozen products. Shipping slots are block booked on ferries to the UK and rest of Europe to provide reliable service for transporting time sensitive products.</p> <p>Maguire International Transport is an ISO 9001 company.</p>	
<p>www.maguireinternational.eu</p> <p>transport@maguireint.ie</p>		

Managh Transport		Haulier
<p>Farranamanagh Cashel, Co. Tipperary</p> <p>☎ +353 62 61568</p>	<p>Founded in 1985 and run as a family business providing international transport facilities from its Co. Tipperary base.</p> <p>Managh Transport serve the food and horticulture sectors with regular temperature controlled deliveries from Ireland to all parts of Europe.</p> <p>All refrigerated units are fitted with temperature monitoring systems to ensure the safety of temperature sensitive cargoes.</p> <p>The fleet consists of 45 tractor units and 60 trailers including fridge, euroliner and box trailers.</p> <p>All units are replaced through a rolling programme ensuring that no vehicle or trailer is over 4 years old.</p> <p>All vehicles are equipped with satellite tracking to ensure the safety and timely delivery of every cargo. A DriveCam system is also fitted to the vehicles to ensure the safety of both the driver and loads.</p>	
<p>www.managhtransport.ie</p> <p>david.managh@O2.ie</p>		

McAuliffe Trucking		Haulier
<p>Fahaduff, Castleisland Co. Kerry</p> <p>☎ +353 66 714 1933</p>	<p>McAuliffe Trucking provide haulage and distribution services for frozen chilled and liquid products. Their fleet includes 60 trailers comprising fridges, refrigerated containers and food quality high grade tankers.</p> <p>Located in County Kerry in a state of the art facility McAuliffe provide distribution services to leading Irish companies including blue chip companies and deliveries to leading supermarkets.</p> <p>McAuliffe is also involved in an initiative to support the export of Irish pork carcasses directly into the German market place as well as working with food cooperatives and other sectors.</p> <p>The company has a wide range of service capabilities to provide optimal solutions for clients' requirements.</p>	
<p>www.mcauliffetrucking.com</p> <p>mcauliffetrucking@eircom.net</p>		



McBurney Refrigeration		Haulier
<p>Dublin Docks Tolka Quay Dublin</p> <p>☎ +353 185 58880</p>	<p>McBurney was founded in 1965 and provides a wide range of transport and warehousing services “tailored” to meet each customers’ needs. Services are provided throughout the UK, Ireland and Europe.</p> <p>McBurney acquired P&amp;O Ferrymasters refrigerated division in July 2000 providing an operating base in Liverpool and refrigerated haulage for mostly food manufacturers. Transport of full or part loads for dry, ambient and temperature controlled goods including chilled and frozen are provided.</p> <p>McBurney have over 1,100 vehicles and over 600 staff based in different depots and 80 to 100 subcontractors. The fleet includes 480 refrigerated trailers including the high cube refrigerated trailers with a 52 pallet capacity in a double decker configuration. This includes a wide range of bases and depots on both sides of the Irish Sea and beyond into Europe.</p> <p>McBurney Transport is a privately held family business. They were awarded the Schmitz Chilled Operator of the Year 2009.</p>	
<p>www.mcburneytransport.com</p> <p>info@McBurneyTransport.com</p>		

McCulla Ireland		Haulier
<p>Blaris Industrial Estate Old Hillsborough Road Lisburn N Ireland BT27 5QB</p> <p>☎ +44 28 92 67 22 11</p>	<p>McCulla Ireland provide a complete range of distribution and logistical solutions to the frozen food industry. This includes cold storage, blast freezing, order assembly and refrigerated transport.</p> <p>McCulla operate their own dedicated fleet of specialised refrigerated trucks and provide services from customer pick up, storage and final delivery to the customer. Storage capacity of 9,000 pallets combined with a radio frequency warehouse management system and a sophisticated traffic control software system to optimise fleet performance and cost.</p> <p>The company provides complete distribution services and can assemble orders or provide cross docking services for smaller orders including individual pallets and boxes. This includes all sizes of customers and requirements either small companies looking to grow or large companies looking to streamline their logistics.</p>	
<p>www.mcculla.co.uk</p> <p>contactus@mcculla.co.uk</p>		

<b>Molloy and Sherry</b>		<b>Haulier</b>
<p>Bond Road Alexandra Quay Dublin 3</p> <p>☎ +353 1 8772620</p>	<p>Molloy &amp; Sherry were established in 1971 and provide refrigerated transport to Ireland, the UK and Europe.</p> <p>Their fleet of vehicles includes over 100 refrigerated containers and vehicles. All trailers have air suspension and hold a standard 26 or 36 Euro pallets.</p> <p>They are based in the heart of Dublin Port and are a long standing service provider to the food industry including working directly with the Department of Agriculture and Food and a number of meat processing companies.</p> <p>Molloy and Sherry also provide refrigerated storage services for frozen, chilled and ambient products from 2,000 ft<sup>2</sup> to 50,000 ft<sup>2</sup>. Their warehouse is customs approved and bonded.</p>	
<p>www.molloyandsherry.ie</p> <p>transport@molloyandsherry.ie</p>		

<b>Montgomery Transport</b>		<b>Haulier</b>
<p>607 Antrim Road Newton Abbey N Ireland BT36 4RF</p> <p>☎ +44 28 9084 9321</p>	<p>Montgomery ship over 100,000 movements per year and provide a one stop shop for all logistics needs. Montgomery has three main operating locations Belfast, Dublin and Preston with seven distribution hubs in both the UK and Ireland (Dublin and Lurgan).</p> <p>The Montgomery fleet includes 150 articulated trucks and over 900 trailers. This includes 105 refrigerated trailers (all under two years old). Facilities and warehousing include 58,000 ft<sup>2</sup> in Lurgan for chilled and frozen goods and 5,000 pallet spaces in the UK.</p> <p>European services are provided on a 24 hour and 48 hour basis with full, part loads and groupage available. Online booking, track and trace and proof of delivery are all available.</p> <p>Montgomery provide transport services to a wide range of blue chip food companies including supermarkets.</p> <p>Montgomery Transport is part of Ballyvessy Holdings.</p>	
<p>www.montgomerytransportgroup.com</p> <p>mark.snowden@montgomerytransportgroup.com</p>		

Myers Haulage		Haulier
<p>Barleymount West Killarney Co. Kerry</p> <p>+353 64 66 37210</p>	<p>Myers Haulage is based in Killarney and was established in 1998.</p> <p>Myers operate a comprehensive range of transport and haulage services including international distribution for temperature controlled products.</p> <p>This includes small, part and full loads including groupage services and multi-drop deliveries.</p> <p>A “Quick Quote” facility provides quotes on line by load and type of transport and temperature required.</p> <p>The Myers fleet includes multi-temperature controlled trailers for fresh and frozen produce.</p>	
<p>www.myershaulage.ie</p> <p>info@myershaulage.ie</p>		

Nagel Group		Haulier
<p>1 Palmerston Road Port Zone White Cliffs Business Park Whitfield Dover Kent CT16 3NF,</p> <p>+44 1304 872601</p>	<p>Nagel Group provides a comprehensive European network and can offer bespoke services to individual customers. They provide cost advantages of a network logistics operator through the ChillNET network that links partners in Ireland to the UK and into Europe.</p> <p>Nagel Group also provide warehouse services via its international network. Temperatures are monitored for each shipment from collection to delivery.</p> <p>Key markets include Ireland, UK, France, Spain, Holland, Belgium, Italy, Germany, and others including Scandinavia, and countries in Eastern Europe.</p> <p>These are served directly or through partner members of ChillNET.</p> <p>The Nagel group operates in 14 countries, employs over 9,300 staff and runs 4,100 vehicles from 80 depots across Europe.</p>	
<p>www.nagel-group.com</p> <p>dover@nagel-group.com</p>		

Nolan Transport		Haulier
<p>Oaklands New Ross Co .Wexford</p> <p>☎ +353 51 421 965</p>	<p>Nolan Transport owns and operates one of the largest European fleets comprising 450 tractor units and over 1000 trailers covering Ireland, UK and Europe using nine different routes.</p> <p>Both ambient and temperature controlled services are catered for. This includes full and part loads and individual pallets. Temperature controlled trailers provide services for food and drink, fruit and vegetables and meat products.</p> <p>Bookings can be made through the Shannon office for shipments from Ireland to Europe with links to the offices in Swansea, Leicester, London and Cherbourg.</p> <p>Services include satellite tracking, temperature monitoring and proof of delivery. On-line quotes are available.</p> <p>Main offices in Ireland and the UK are supported by a European Operations hub In Cherbourg to deliver services reliably and efficiently across Europe.</p>	
<p>www.nolantransport.com</p> <p>irl@nolantransport.com</p>		

Norbert Dentressangle		3PL
<p>UK Office Norbert Dentressangle House Lodge Way New Duston Northampton NN5 7SL</p> <p>☎ +44 1604 737 100</p>	<p>Norbert Dentressangle operates from 162 sites in 11 European countries using a fleet of 6,900 tractor units employing over 12,000 people. The services offered include full load and groupage services of ambient, chilled or frozen products, Norbert Dentressangle will take from a single pallet to a complete load either in refrigerated trucks or by container.</p> <p>Norbert Dentressangle operates a fleet including 541 refrigerated trailers and over 4,700 curtainsiders.</p> <p>In addition to the transport services offered Norbert Dentressangle also provide services including warehousing, groupage and stock management. All Norbert Dentressangle depots use RFID technology to track pallets through their network, from pickup to delivery.</p> <p>Norbert Dentressangle is accredited to ISO 9002.</p>	
<p>www.norbert-dentressangle.com</p>		

O'Reilly Transport		Haulier
Promenade Road Dublin Port Dublin 3 ☎ +353 1 865 9000	<p>O'Reilly is a general transport company servicing the Irish – UK market. They offer an ambient load service (no refrigerated trucks). The fleet currently numbers over 100 tractor units and over 500 trailers.</p> <p>They have been awarded both the Haulier of the year and Logistics Operator of the year awards and are ISO 9000 accredited.</p>	
www.oreillytransport.ie Andrea Jackson, Ops Mgr ajackson@oreillytransport.ie		


O'Toole Refrigerated Transport		Haulier
Head Office Allens Park Moycullen Co. Galway ☎ +353 91 555604  French Office 826 Chemin d'Arripot 40330 Amou France	<p>O'Toole Transport specialise in the transport of fish, seafood, shellfish, meat products, fresh fruit and vegetables.</p> <p>O'Toole operate a fleet of 55 trailer units (ambient, chilled and frozen) and 35 tractor units providing daily services to France with regular onward routes to Germany, Spain, Holland and Belgium.</p> <p>In addition to the Galway head office, O'Toole has an office in the South of France.</p> <p>O'Toole Refrigerated Transport has been awarded the Irish Haulier of the year award on multiple occasions.</p>	
www.otooletransport.com Seafood Export: Daniel O'Toole Daniel@otooletransport.com Distribution: Noel McGrath Noel@otooletransport.com		

P&O Ferrymasters		3PL
<p>Terminal 3 North Quay Extension Dublin 1</p> <p>☎ +353 1 877 2900</p>	<p>P&amp;O Ferrymasters offer a range of services from simple point to point distribution through to a full range of value adding logistics services.</p> <p>P&amp;O Ferrymasters is one of Europe's leading specialists in the chilled and frozen transport markets. Services extend to transportation of refrigerated products for international food and beverage companies and leading supermarket chains.</p> <p>P&amp;O Ferrymasters run a mixed fleet of euroliners, tautliners, reefers and curtainsiders. In addition to the trailer units P&amp;O also use reefer containers for intermodal transport.</p> <p>Company accreditations include: SQAS Assessed Company, HACCP, and PASS (P&amp;O Ferrymasters Assessment Standard System) based on EFQM.</p>	
<p>www.poferrymasters.com</p> <p>enquiries@pofm.com</p>		

Primeline Logistics		3PL
<p>Rath Business Park Ashbourne Co Meath</p> <p>☎ +353 1 835 3000</p>	<p>Primeline Logistics offers a full range of services, offering warehousing, reverse logistics, vendor hubbing and in-plant logistics, in addition to a global freight management service operating a fleet of 120 vehicles.</p> <p>Primeline can offer a next day or economy service to the UK, France, Germany and Italy. All European destinations are served on a full load or groupage basis.</p> <p>Primeline has developed specifically into the food and drink market. The facility at Ashbourne can provide warehousing and distribution in a temperature controlled environment.</p> <p>All shipments are covered by Primeline's track and trace facility, and of course, proof of delivery is provided as standard.</p>	
<p>www.primeline.ie</p>		

Protrans Limited		Haulier
<p>Leitrim Cross Drumlish Road Longford Ireland</p> <p>☎ +353 43 332 4555</p>	<p>Protrans provide regular, weekly international refrigerated transport services to France, Germany, Holland and Belgium. Other European destinations are also served on an ad-hoc basis.</p> <p>In addition to International transport services, Protrans offer document preparation, warehousing, inventory management, track and trace and proof of delivery as well as performance management data.</p> <p>All trucks are monitored by GPS in real time as well as having temperature monitoring equipment on refrigerated trucks.</p>	
<p>www.protrans.ie</p> <p>info@protrans.ie</p>		

Ray Moran International Transport		Haulier
<p>M19 McConnell Business Hall Strandfield Business Park Wexford</p> <p>☎ +353 53 91 47 834</p>	<p>Ray Moran International Transport was established in 1997, and is based in Wexford town 15km from Rosslare Europort, within easy access to Dublin and the South and West of Ireland.</p> <p>The company has grown considerably since then and now runs 40 trailers including 6 refrigerated units with a customer base of over 500 customers all over Europe, working mainly for the leading freight forwarding companies.</p> <p>Moran specialise in the transport of dry freight including pharmaceuticals, computers, machinery and general cargo.</p> <p>They provide weekly services to Germany, Italy, France, Belgium, Holland. Spain is also served as and when required.</p> <p>Moran provide full and part, driver accompanied loads with satellite tracking on all vehicles.</p>	
<p>www.raymorantransport.com</p> <p>ray@raymorantransport.com</p>		

Sawyers Transport		Haulier
Unit 7 Charlemont Industrial Estate Armagh Road Moy Co. Tyrone  +44 2887 9522	<p>Based in Co Tyrone, Sawyers specialise in chilled and frozen distribution and warehousing. As part of the ChillNET Partnership (which includes six other partners), Sawyers can offer a pan European chilled and frozen warehousing and distribution service.</p> <p>All the vehicles in the Sawyers fleet are dual temperature units fitted with GPS tracking units and thermostatically controlled freezer units that provide records of temperature in the trailers.</p> <p>Sawyers is part of the ChillNET, which is owned by Langdons, who are now owned by the Nagel Group of Germany.</p>	
<p>www.sawyerstransport.com</p> <p>info@sawyerstransport.com</p>		

Seabridge Logistics		3PL
27-29 Lower Pembroke Street Dublin 2  +353 1662 0201	<p>Seabridge offer business efficient, secure and traceable door-to-door delivery anywhere in Europe. They have their own fleet of dedicated equipment offering guaranteed next day delivery between Ireland, United Kingdom and mainland Europe.</p> <p>Seabridge has extensive experience in the food and beverage sector</p> <p>Seabridge operate a modern fleet of satellite tracked trucks that can be monitored on-line in real time.</p> <p>Offerings include a 48/72 hours export service, with driver accompanied services across mainland Europe.</p> <p>Seabridge also provide a warehousing service across sites in Dublin, Cork, London, Belfast and St Helens.</p> <p>These facilities operate around the clock and can provide both full pallet and multiple pick services for a range of products. Stock rotation, sales and stock analysis, quality checks and inspections, repacking and non-technical modifications are all part of their standard service.</p>	
<p>www.seabridge.ie</p> <p>info@seabridge.ie</p>		



Skeath Transport		Haulier
<p>Cornacreive Emyvale Co Monaghan</p> <p>+353 47 87295</p>	<p>Skeath Transport, serves destinations across Europe including the UK, France, Germany, Spain and Italy. All loads are driver accompanied, using modern truck and trailer combinations, all equipped with satellite tracking facilities, temperature monitoring systems and air suspension.</p> <p>In addition to refrigerated transport services Skeath offers distribution services for dry, fresh and frozen goods.</p> <p>In addition to their delivery network Skeath also provides a temperature controlled storage and warehousing facilities if required.</p> <p>Skeath are ISO 9001 accredited.</p>	
<p>www.skeathtransport.com</p> <p>info@skeathtransport.com</p>		


STL Logistics (Shannon Transport and Warehouse)		3PL
<p>Logistics Centre Annacotty Business Park Annacotty Limerick</p> <p>+353 61 200 200</p>	<p>STL Logistics (Shannon Transport and Warehouse Company) is a 3PL offering services including Transport, Logistics Services and Contract Distribution.</p> <p>The transport services provided include full load and groupage delivery services.</p> <p>Ambient, chilled and frozen loads can be accommodated in the fleet of vehicles that service STL Logistics food and drink customer base.</p> <p>In addition to its own fleet of vehicles STL is part of the ChillNet network, providing access to regular deliveries throughout Europe.</p> <p>STL offer warehousing facilities in two locations in Ireland, Annacotty and Ballysimon in Limerick offering ambient and chilled storage facilities. These warehouse facilities offer modern IT support including RFID tracking of pallets, and client office space if needed.</p>	
<p>www.stllogistics.ie</p> <p>Logistics: Mike O’Riordan mike.o’riordan@stllogistics.ie</p> <p>ChillNet: Denis Hctor denis.hctor@stllogistics.ie</p>		

TDG		3PL
<p>Ocean House Arran Court Arran Quay Dublin 7</p> <p>☎ +353 1804 4800</p>	<p>TDG offers both a 3PL and 4PL solution to clients depending of the level of outsourcing the client wishes to undertake.</p> <p>TDG provide both full load and less than full load services for ambient, chilled and frozen produce. TDG Ireland provide a daily groupage service to the UK for full and less than full loads using a range of vehicles including curtainsides, box trailers and refrigerated.</p> <p>TDG run a fresh food importing service to Ireland from France, Germany, Holland and Iberia which may give rise to backhaul opportunities for Irish exporters</p> <p>TDG can provide warehouse space in Ireland prior to onward shipping to Europe. In addition to the International freight service, TDG covers all 32 counties within Ireland.</p> <p>TDG Ireland is an ISO 9001 accredited company.</p>	
<p><a href="http://www.tdg.eu.com/ireland.asp">www.tdg.eu.com/ireland.asp</a></p> <p>Alice Carthy carthya@tdg.ie</p>		

Transthermos		Haulier
<p>Rondenbarg 25 Hamburg Germany</p> <p>☎ +49 40 85364 210</p>	<p>Transthermos Cold Chain Logistics is a German based logistics provider who runs regular services to Ireland from their base in Germany. In addition they have a regular service to the UK, France, Belgium, Holland, Spain and Italy.</p> <p>Transthermos has a fleet of over 500 truck units on the road at any one time serving the whole of Europe. This includes international groupage and collection and delivery from most European countries.</p> <p>They provide a full range of management data to clients ranging from track &amp; trace and proof of delivery, temperature monitoring data through to key performance indicators and trend data. Much of the management data is available on-line in real time.</p> <p>Transthermos ship over 2.5 million pallets every year.</p>	
<p><a href="http://www.muk-ag.de">www.muk-ag.de</a></p>		

Turners of Soham		Haulier
<p>Fordham Road Newmarket Suffolk CB8 7NR</p> <p>☎ +44 1638 720335</p>	<p>Turners operate a core fleet of over three hundred vehicles in support of their temperature controlled distribution service. Temperature sensitive offerings range from -25 to +15C. Both full loads and less than full loads are provided.</p> <p>All vehicles are fitted with satellite tracking, temperature monitoring systems and air suspension to minimise vibration.</p> <p>All Turners drivers are fully trained and conversant with temperature controlled deliveries.</p> <p>Turners provide the full range of supply chain services including warehousing, processing and distribution.</p> <p>UK hubs serve an international distribution network.</p> <p>All data is fully archived providing opportunities for KPI, trend monitoring and daily reporting. Proof of delivery documents are scanned and emailed or accessible on line.</p>	
<p>www.turners-distribution.com</p> <p>information@turners-distribution.com</p>		

TwoWay-Aramex		Haulier
<p>Bellinstown Ballyboughal Co Dublin</p> <p>☎ +353 1 8078000</p>	<p>TwoWay Aramex in Ireland is part of Aramex International.</p> <p>TwoWay have offices in Dublin and other offices in Shannon, Cork and Limerick as part of their extensive European Network.</p> <p>They provide an express delivery to the UK and Europe.</p> <p>This includes groupage, part and full loads and a full range of value adding services for complete supply chain solutions. Value adding services include receiving, warehousing, e-fulfilment, order fulfilment, dedicated distribution, on-line track and trace, bar coding and reverse logistics.</p> <p>Aramex International acquired TwoWay Vangaurd in 2006.</p>	
<p>www.twoway-aramex.com</p> <p>information@turners-distribution.com</p>		

Victor Treacy International		Forwarder
<p>Kilcarrig Street, Bagenalstown, Co. Carlow Ireland</p> <p> +353 59 97-21484</p>	<p>Victor Treacy is a family run business based in Carlow.</p> <p>Originally a refrigerated transport business they are now also one of the leading Irish freight ferry agents offering access to an extensive selection of ferry services across multiple operators to both the UK and Continental Europe (both direct and via the UK Landbridge).</p> <p>The company's website has a secure online booking facility that allows customers to book ferries, amend bookings, view times &amp; prices and much more. The website also displays regular updates on ferry arrival and departure times.</p>	
<p>www.victortreacy.eu</p> <p>info@victortreacy.com</p>		

Virginia Transport		Haulier
<p>Maghera Virginia Co Cavan Ireland</p> <p>☎ +353 49 854 7403</p>	<p>Virginia is a national and international logistics company based in Virginia, Co. Cavan, specialising in refrigerated , dry freight containerised and bulk freight transport.</p> <p>Operating a fleet of over 80 tractor units, all fitted with GPS/GPRS tracking units, 100 refrigerated trailers, 100 Euroliners and Curtainsiders and a range of skeletal trailers suitable for 20', 40' and 45' containers.</p> <p>All fridges have temperature recording equipment, allowing live temperature readings to be monitored in real time, via the GPRS mobile network. Customer track &amp; trace is available on all refrigerated trailers. The fleet is renewed every 3 to 5 years.</p> <p>Regular services to France, Germany, Italy and Spain.</p> <p>In addition to the transport side of the business Virginia has a 10,000 square feet warehouse offering ambient, chilled and frozen storage space.</p> <p>Virginia Transport is accredited to ISO 9001:2000.</p>	
<p>www.virginia-transport.ie</p> <p>enquiries@virginia-transport.ie</p>		

Visbeen		Haulier
<p>Langeweg 20 3244 BH Nieuwe Tonge Holland</p> <p>☎ +31 187 607 800</p>	<p>A full service logistics provider specialising in the temperature controlled Food and Drink market.</p> <p>Visbeen's primary activity is transporting fruit and vegetables for its clients. They provide a "DailyFresh Logistics" and "Coolboxx" service from Benelux to England, Germany and France.</p> <p>Their clients range from super market chains, exporters, and importers to distribution companies. Each day they deliver between 500 and 600 destinations on pallet basis.</p> <p>Visbeen run a fleet of 120 tractor units and 250 temperature controlled trailer units.</p> <p>They provide Europe wide coverage, with distribution centres across the region, specifically, France, Germany and Benelux.</p> <p>Their switchboard has a dedicated English language option</p>	
<p>www.visbeen.nl</p> <p>s.mijderwijk@visbeen.nl</p>		

Vos Logistics		3PL
<p>Waalkade 4 5347 KS Oss Holland</p> <p>☎ +31 412 699 964</p>	<p>Vos Logistics is a Dutch based independent European logistics company delivering a wide range of transport and customised logistic services.</p> <p>Vos provides four key services of Cargo, Bulk, Logistics Services and Fleet Services.</p> <p>With a network of 30 group-owned locations and 2,074 employees, the company operates 1100 vehicles (Euro IV and V).</p> <p>Vos logistics offer an ambient service only.</p>	
<p>www.voslogistics.com</p> <p>fleetservices@voslogistics.com</p>		

Walton Transport		Haulier
<p>Brownstown Castleinch Kilkenny Ireland</p> <p>☎ +353 56 77 29 300</p>	<p>Walton Transport specialise in refrigerated transport throughout Ireland, the U.K. and Mainland Europe. They offer customers the premium service they demand for all their temperature controlled transport needs.</p> <p>Walton Transport is a transport company, based near Kilkenny and has been servicing the Irish and U.K. market specialising in chilled and frozen food deliveries, for over ten years.</p> <p>Walton Transport also services the continental market originating with daily Ireland to UK shipments, with deliveries to Belgium, France, the Netherlands, and Denmark or by request.</p>	
<p>www.waltontransport.com</p>		

Wincanton		3PL
<p>Methuen Park Chippenham Wiltshire SN14 0WT</p> <p>☎ +44 1249 710 000</p>	<p>Wincanton has developed its full service offering in response to the demand for smaller more frequent deliveries</p> <p>They offer International full load and less than full load ambient and temperature controlled services.</p> <p>In addition to the sites across the UK, Wincanton has 400 European locations.</p> <p>This includes Europe wide locations providing bonded storage, stock management, primary, secondary and home delivery services.</p> <p>In addition to the distribution network, Wincanton can provide storage space across the entire temperature range.</p>	
<p>www.wincanton.co.uk</p> <p>enquiries@wincanton.co.uk</p>		

Woodside		Haulier
61 Carrickfergus Road Ballynure Ballyclare N Ireland ☎ +44 28 9335 2255	<p>Woodside Distribution offer a distribution service tailored for ambient foodstuffs. The service offered by Woodside ranges from full truck loads to single pallets.</p> <p>All Woodside distribution vehicles are satellite tracked to ensure the vehicle location is known at all times.</p> <p>Woodside specialise in Ireland – UK distribution, but for deliveries to Mainland Europe Woodside has a partnership with Dachser Logistics of Germany.</p> <p>All Woodside customers are provided with secure login credentials to access real time delivery information on all consignments.</p> <p>Woodside Distribution is part of the Woodside Group.</p>	
www.woodsides.com info@woodsides.com		

Yearsley		Haulier
Hareshill Road Heywood Lancashire OL10 2TP ☎ +44 1706 694 680	<p>Yearsley Group is a full service logistics provider and offer a bespoke package of cold storage and distribution.</p> <p>Yearsley have over 300 vehicles equipped with GPS locators, including double deck, artics and rigids to suit all needs and provide a European wide delivery capability.</p> <p>Yearsley provide value add services including track and trace, proof of delivery and a consolidation service on UK and European deliveries.</p> <p>The group also offers a cold storage facility and re-pack ability.</p>	
www.yearsley.co.uk heywood.transport@yearsley.co.uk		

## **Exporters Checklist:**

### **Selecting a Logistics Service Provider**



## Selecting a Logistics Service Provider

Selecting a Logistics Service Provider (LSP) is a key decision for any exporter. However, there are fundamental decisions that must be made that will determine your success in any particular export market.

1. What is your logistics model?
2. Do you have logistics infrastructure of your own?
3. Do we need a haulier, forwarder or a 3PL (third party logistics provider)?

## What is your logistics model?

Most companies would not consider logistics to be their core business. There is lots of jargon about what type of logistics providers operate in the market place but you need to be clear about what service you need and want. There is no right or wrong answer but there is an optimal or lowest total cost solution depending on your existing capability, ability to invest or not as well as the vast range of different providers available in the market place.

Large companies normally operate a model depending on the market they are delivering to. This could include their own infrastructure, working with third parties, and joint ventures in other markets depending on the level of ownership and control that is required. It is important to consider that these can all happily co-exist with the same business when dealing with different markets.

## Do we need a haulier, a forwarder or a 3PL?

There is no need to reinvent the wheel. The number of different Logistics Service Providers available present cost effective and efficient transport and logistics services meaning that you can focus and concentrate on your core business. Distributing product locally or in your home market should not be confused with exporting products to Continental Europe. What is the most appropriate way for you to ensure that your products can get to market at the right time and in the right condition? In addition you may also require Value Adding services like packing and repacking, inventory management and order processing.

## LSP Checklist

The following checklist might help you define your requirements and service expectations better. By considering your customers' requirements, your export markets and the services you need the answer to what type of provider you should engage with or consider should be clear.

#	Question?	Key Issues
1	Who is your customer?	<ul style="list-style-type: none"> <li>Is your customer a distributor, an agent, a RDC, a local retailer or the final customer?</li> <li>Where are you expected to deliver to?</li> <li>Is delivery point determined for you?</li> </ul>
2	What are your customers' requirements in that market?	<ul style="list-style-type: none"> <li>Is the Logistics Service Provider nominated by the customer?</li> <li>What service level is required?</li> <li>Are there any special delivery requirements?</li> </ul>
3	How much and how frequently will we be shipping goods?	<ul style="list-style-type: none"> <li>Are your products temperature and / or time sensitive?</li> <li>Can you ship full loads or less than full loads or pallets to customers?</li> <li>Will you be shipping daily, weekly or monthly?</li> </ul>
4	Markets	<ul style="list-style-type: none"> <li>What Markets are you shipping to and where?</li> <li>Are there any special market requirements you need to consider?</li> <li>Are there established providers who service specific markets?</li> </ul>
5	What are the terms of sale?	<ul style="list-style-type: none"> <li>When does title of goods transfer?</li> <li>Ex works or fully delivered?</li> <li>What Incoterms apply?</li> </ul>
6	Service Levels	<ul style="list-style-type: none"> <li>What service level expectations does customer require?</li> <li>What service levels can LSP provide?</li> <li>Are minimum orders or lead times required?</li> </ul>
7	Accountability and Responsibility?	<ul style="list-style-type: none"> <li>Who is responsible and accountable from despatch to final delivery?</li> <li>Do you require accompanied shipments?</li> <li>Who is responsible for damage and deterioration of products?</li> </ul>
8	Track and Trace?	<ul style="list-style-type: none"> <li>Is full traceability required?</li> <li>Do you require temperature monitoring of shipments?</li> <li>Do you require Proof of Delivery?</li> </ul>
9	Value Add Service	<ul style="list-style-type: none"> <li>Do you require warehousing services?</li> <li>Do you require inventory management services?</li> <li>Do you require packing and repacking services?</li> </ul>
10	Performance Management	<ul style="list-style-type: none"> <li>Do you have competitive rates from different providers?</li> <li>Do you need delivery performance reports?</li> <li>Do you need cost performance reports?</li> </ul>

Table2: LSP Checklist

The Guide is primarily for exporters to identify possible Logistics Service Providers, however, you may wish your existing Logistics Service Provider to be included in future versions or if you are a Logistics Service Provider and would like to be included please visit,

**[www.bordbialsps.com](http://www.bordbialsps.com)**

# **Bord Bia**

## **Guide to Logistics Service Providers**

Release 1.0

28<sup>th</sup> September 2010