



Bord Bia's  
**Brexit Barometer 2018**





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# Planning for Brexit

## Customs Implications

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# Brexit

## Current Position

- UK is leaving the EU Customs Union & is leaving the Single Market on 29<sup>th</sup> March 2019
- Transition Agreement agreed in Principle to 31 December 2020.....
- What will a post Brexit Agreement Look Like??
- A Free Trade Agreement as Frictionless and Tariff Free as possible (UK)
- A Customs Partnership?
- WTO?



# Issues Facing Business

- Dependency on UK Market
- Uncertainty about Sterling
- Increased Competition internally
- People
- **Strategic Sourcing Issues**
  - **Border Delays**
  - **Cost of Import**
- **Customs Capability and Understanding**

# Typical Questions

What is a  
Soft Brexit?

What is the cost of Tariffs if  
no Trade Agreement?

What does leaving the  
EU mean?  
(in terms of trade)

What is a  
Hard Brexit?

What would the  
impact be of a  
Trade Agreement?

What are the  
potential delays?

Does a Trade Agreement  
mean 0% duty?

What are the  
Documentation and  
Compliance Costs?

Are Customs  
Declarations  
required if there  
is a Trade  
Agreement?

# Brexit – Hard v Soft



- Customs Duties on import to EU (and vice versa)
  - CAP Charges?
  - Transit requirements?
- Vat on Import
- Customs Controls on Import/Export
- Import Documents, Export Documents
- Non-tariff barriers
- Regulatory Alignment?
- Transit requirements?
- 



Hard Brexit



Soft Brexit?

# What critically do companies need to prepare for?

## 1. Introduction of Tariffs?

- Preferential?
- WTO?

## 2. Customs Documentation (SAD/C88)

## 3. Import VAT





# Tariffs

- Milk and cream, not concentrated nor containing added sugar or other sweetening matter 13.80 EUR / 100 kg
- Chocolate and other food preparations containing coco 8.00%
- Meat of bovine animals, fresh or chilled 12.80 % + 176.80 EUR / 100 kg
- Bread, not containing added honey, eggs, cheese or fruit 9.70 % + EA(1)
- Processed food e.g. frozen pizza 12.80%

# Customs Documentation

SAD - accompanied by:

- 1. Invoice -
- 2. Airway Bill/MAWB
- 3. Certificate of Origin
- 4. Preferential Origin Cert
- 5. Packing List
- 6. Licenses

The image shows a blank European Community Single Administrative Document (SAD) form. The form is titled "EUROPEAN COMMUNITY" and is designed for use by the country of origin. It features a large central area for providing details about the goods, such as their description, quantity, and value. To the right of this central area are several smaller boxes for administrative and statistical data, including the country of origin, the country of destination, and the type of transport. The form is currently blank, with only some faint lines and text visible.

# CURRENT VAT RATES IN IRELAND & UK

- EU VAT Rates
- The EU sets the broad VAT rules through European VAT Legislation
- The minimum a standard VAT rate can be is 15%
- Will this change in the UK following Brexit?

Ireland		UK	
Exempt		Exempt	
Zero	0%	Zero	0%
Reduced	5.2%, 9%, 13.5%	Reduced	5%
Standard	23%	Standard	20%

# Cost Increases

## Receiving goods into Ireland from the UK

- **January 10<sup>th</sup>, 2017** – goods arrive in Ireland
- Cost of Goods €1,000
- Freight & Ins € 100
- **Total** **€1,100**

Actual Increase in Costs  
- Almost 32%

Cash flow increase  
- 23%

January 10<sup>th</sup> 2020 – goods arrive in Ireland

Cost of Goods	€1,000
Freight & Ins	€ 100 ?
Custom Duty 5%	<u>€ 50</u>
Total	<u>€1,150</u>

Import VAT € 264.50 (cash flow)

Clearance Cost €100

**Total** **€1,514.50**

Planning Ahead

# BREXIT - Issues facing Exporters

01

Increased controls on Cross Border Trade

02

Controls on Exports and Imports through Sea and Air Ports

03

Import/Export Declaration requirements

04

Risk of tariffs - dependent on the type of trade agreement (if any) the UK negotiate with the EU

05

Introduction of non-Tariff Barriers

06

Payment of Import VAT (as opposed to intra- EU VAT rules)

07

Deferred Payment Requirements and Comprehensive Guarantees

• All leading to:

- Cash flow impact
- Increased costs
- Delays
- Difficulties in accessing supplies

# Planning for the “known unknowns”



# Planning for the “known unknowns”



<b>Review Supply Chain</b> <ul style="list-style-type: none"><li>• <b>Identify key supplies</b></li><li>• <b>Confirm Customer Contracts</b></li><li>• <b>Analyse Routes</b></li></ul>
<b>Identify Risks</b> <ul style="list-style-type: none"><li>• <b>Tariffs – WTO/FTA</b></li><li>• <b>Licensing, CERTs, BIPs</b></li><li>• <b>Import VAT</b></li></ul>



# Planning for the “known unknowns”



# Planning for the “known unknowns”

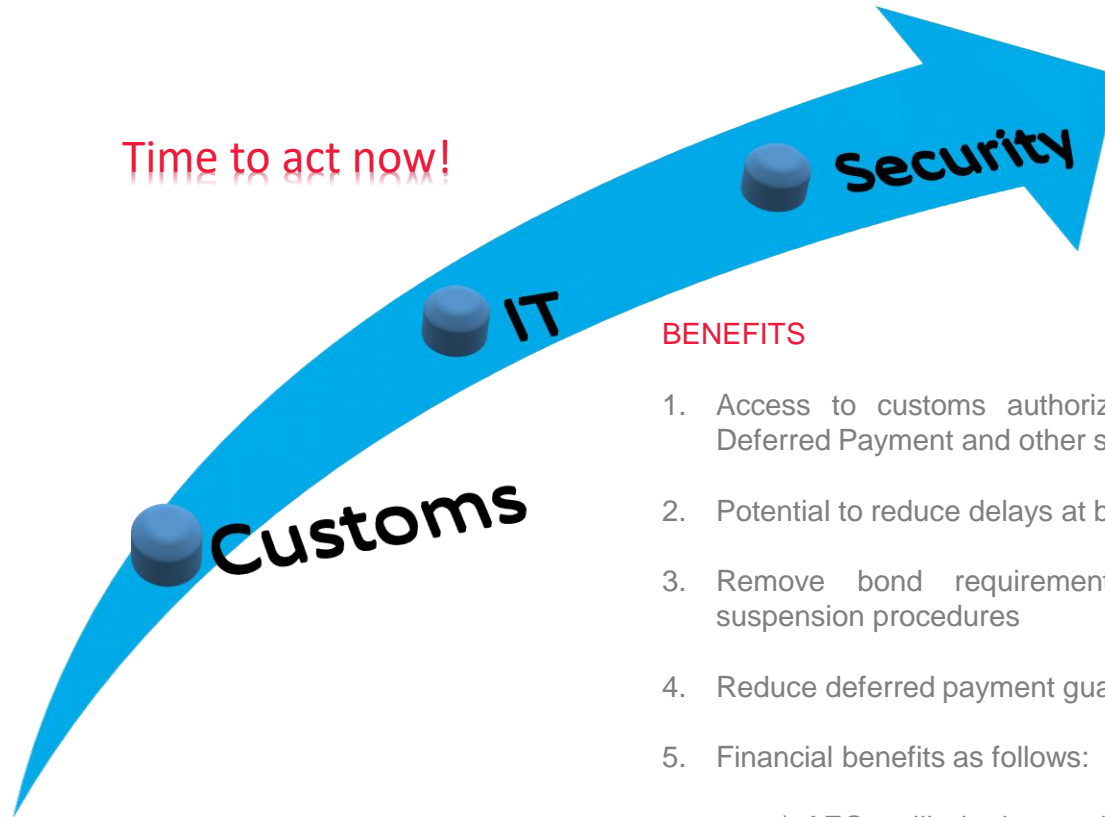
<ul style="list-style-type: none"><li>• <b>Secure &amp; protect</b><ul style="list-style-type: none"><li>• <b>AEO/Trusted Trader</b></li><li>• <b>Upskill</b></li><li>• <b>Duty Savings Options</b></li></ul></li></ul>		<b>Review Supply Chain</b> <ul style="list-style-type: none"><li>• <b>Identify key supplies</b></li><li>• <b>Confirm Customer Contracts</b></li><li>• <b>Analyse Routes</b></li></ul>
<b>Assess Impact</b> <ul style="list-style-type: none"><li>• <b>Customs Costs</b></li><li>• <b>Border Delays</b></li><li>• <b>Origin Costs and Criteria</b></li></ul>		<b>Identify Risks</b> <ul style="list-style-type: none"><li>• <b>Tariffs – WTO/FTA</b></li><li>• <b>Licensing, Certs, BIPs</b></li><li>• <b>Import VAT</b></li></ul>

# TRUSTED TRADER STATUS



Authorised Economic  
Operator

Time to act now!



## BENEFITS

1. Access to customs authorizations such as Inward Processing, Deferred Payment and other simplifications
2. Potential to reduce delays at border
3. Remove bond requirement for processing and warehouse suspension procedures
4. Reduce deferred payment guarantee requirements
5. Financial benefits as follows:
  - a) AEOs will obtain a reduction of 30% on the bond guarantee for obtaining a deferred payment authorization
  - b) AEO holders will be entitled to operate customs procedure such a Warehousing and IPR without a bond

# Brexit resources

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## BDO Brexit Taskforce

DOWNLOAD THE BDO BREXIT CHECKLIST

OVERVIEW BUSINESS STRATEGY MERGERS & ACQUISITIONS CUSTOMS & INTERNATIONAL TRADE TAX MARKETS & OPPORTUNITIES BREXIT TIMETABLE

<http://www.bdo.ie/en-gb/industries/bdo-brexit-taskforce>

# BDO IRELAND SERVICES



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