



# **Supply Chain Strategy Guide and Supply Chain Partner Database**

## **Model Logic Limited**

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# Presenters

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# Reasons for Guide and Database

- New Markets
  - Brexit
  - Market Prioritisation
- Developments in Logistics Marketplace
- Achieve Best Practice Procurement
- Ongoing Relationships with Logistics Partners

# Contents of the Supply Chain Strategy Guide

## Contents of Guide:

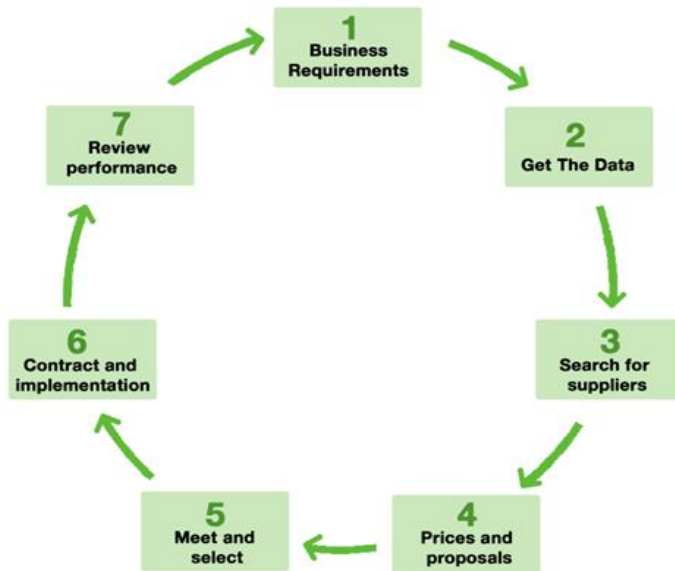
- Introduction
- Elements of Business As Usual Strategies
- Options for Supply Chain Re-design
- Cost Reduction Initiatives
- Possible Brexit Scenarios
- Guide to Logistics Service Provider Selection
- Conclusions and Recommendations for Exporters

## Focus on main European markets:

UK, France, Germany, Netherlands, Poland and Spain

# Guide to LSP Selection

## 7 Steps to Outsourcing Logistics Services



## Supporting Templates

### SELECTION TEMPLATES

Selection Criteria
Data Collection
Request for Information (RFI)
Request for Pricing (RFP)
Full Truckload (FTL) Pricing
Groupage Pricing
Warehouse Services Pricing
Key Performance Indicators (KPIs)

# Supply Chain Partner Database

International LSPs – from Ireland to Country

National LSPs – within Country

Freight Forwarders

Focus on main European markets:

UK, France, Germany, Netherlands, Poland and Spain

# Contents for International LSPs

COMPANY DETAILS
Company Name
Website
Company Description
Contact Telephone
Contact Email
Location Address
Owner
Ireland HQ
European HQ
Sales within Europe (€/year)
Number of Temperature controlled trailers
Number of Ambient trailers

SPECIAL SERVICES
Bonded warehousing
Hanging meat transport
Fish_Seafood
Container Transport
Other Services

ACCREDITATIONS AND USP
BRC
ISO 9001:2015
ISO 14001
OHSAS 18001
AEO
Other Certifications
USP

TRANSPORT OPTIONS TO EACH COUNTRY
Frozen Full Truck Load (FTL)
Frozen Less than Truck Load (LTL)
Frozen Groupage Trailers per week
Frozen Access Pallet Network
Frozen Parcels / Packages / Samples
Chilled Full Truck Load (FTL)
Chilled Less than Truck Load (LTL)
Chilled Groupage Trailers per week
Chilled Access Pallet Network
Chilled Parcels / Packages / Samples
Ambient Full Truck Load (FTL)
Ambient Less than Truck Load (LTL)
Ambient Groupage Trailers per week
Ambient Access Pallet Network
Ambient Parcels / Packages / Samples

WAREHOUSE LOCATIONS AND PARTNERS
Frozen warehouse locations Ireland
Chilled warehouse locations Ireland
Ambient warehouse locations Ireland
Frozen warehouse locations
Chilled warehouse locations
Ambient warehouse locations
Partners

# Contents for National LSPs and Freight Forwarders

## NATIONAL LSPs

### COMPANY DETAILS

Company Name

Website

Company Description

Contact Telephone

Contact Email

### SERVICES AND TEMPERATURES

Warehouse (Y/N)

Transport (Y/N)

Processing (Y/N)

Ambient (Y/N)

Chill (Y/N)

Frozen (Y/N)

### WAREHOUSE LOCATIONS

Warehouse / Office Locations

Notes

## FREIGHT FORWARDERS

### COMPANY DETAILS

Company

Website

Company Description

Contact Telephone

Contact Email

Local Office



# Accessing the Guide and Database

- website reference
- sample screen shots

# Objectives of Workshops

- Broaden thinking for strategic options
- Share ideas and resources with others
- Be smart to be green
- Promote best practice in procurement
- Encourage measurement and KPIs