

Border Target Operating Model – Implications for Your Business

BORD BIA
IRISH FOOD BOARD

12th July, 2023 – 10:00 – 11:30

Introductions

BORD BIA
IRISH FOOD BOARD



Donal Denvir,
General Manager, Bord
Bia UK



Ray Ryan, Assistant
Principal, Revenue



Damien Flynn,
Head of Brexit and
International Trade
Division, DAFM



Laurence O'Toole,
Managing Director, O'
Toole Transport



Lorcan Sheehan,
Founder & CEO
PerformanSC

Agenda

- Introductions
- Irish Food & Drink in the UK
- Target Operating Model
 - Revenue
 - DAFM
- Target Operating Model – Practicalities
 - PerformanSC
 - O' Toole Transport
- Q&A
- Bord Bia Supports



Housekeeping

1. Please Send Questions to Q&A Function and note who the question is for
2. Information discussed here today is based on what is currently publicly available from relevant authorities
3. If your question isn't answered today, you can also email Brexite@bordbia.ie
4. We will be recording this webinar and this will be uploaded onto our webpage along with the presentations



EXPORTS 2022 vs 2021

UK

TOTAL EXPORTS

€5.3b

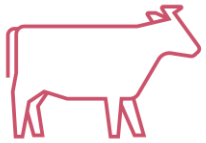
18% INCREASE ON 2021



DAIRY

€1.3b

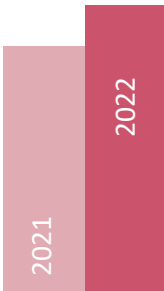
36% increase



BEEF

€1.2b

22% increase



PCF

€2b

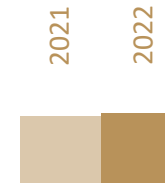
13% increase



DRINKS

€283m

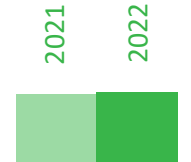
7% increase



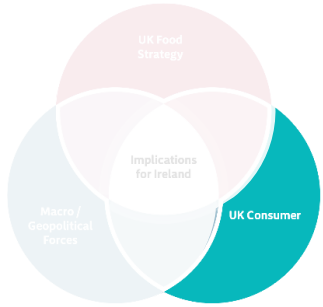
HORTICULTURE

€225m

-19% increase



The UK Consumer & Irish Food

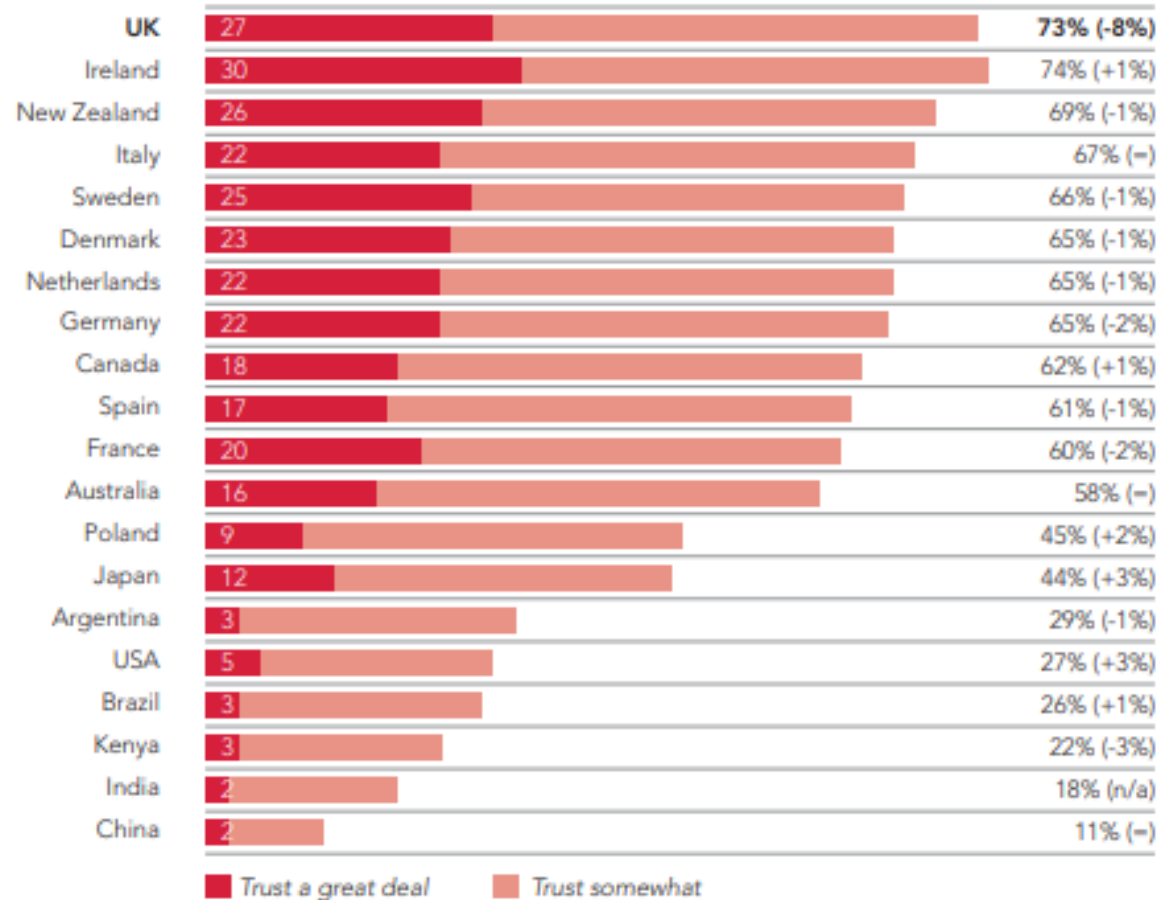


Trust in food originating from other countries

74%

of respondents said they trust food from Ireland, followed by the UK at 73%.

To what extent do you trust food from other countries?



Source: Red Tractor - The UK's Trust in Food Index 2022



An Roinn Talmhaíochta, Bia agus Mara | Department of Agriculture, Food and the Marine

New UK Customs and SPS Import Requirements



Ray Ryan, Revenue Commissioners

- Changes to UK Customs Arrangements from 31 October 2023

Damien Flynn, Department of Agriculture, Food and the Marine

- Changes to UK Sanitary and Phytosanitary (SPS) import requirements for EU/Irish agri-food good imports to Great Britain from 31 October 2023
- Key Messages about preparing for these changes



Ray Ryan

**International Coordination Unit
Customs Division**

**Revenue Commissioners
Ireland**





Customs changes for Irish exports to the UK from October 2023

The UK's Border Target Operating Model (BTOM) will impact on Irish exporters and their supply chain partners

31 October 2023

- Full customs controls will be introduced for goods moving from Ireland into GB ports
- UK import declarations will need to be pre-lodged and goods moved from the island of Ireland will become subject to checks and controls



Begin preparation with supply chain now

Pre-lodged declarations will be entered in Goods Vehicle Movement Service (GVMS).

- Need to get a UK Government account to be able to use GVMS
- need all the Movement Reference Numbers (MRNs) to put in to the GVMS
- May not be allowed to board ferry in IE for GB without the unique Goods Movement Reference (GMR) assigned by GVMS
- Routings will be for the full truck and will be cognisant of SPS requirements
- Routings direct through GVMS or using the look-up functionality

<https://www.tax.service.gov.uk/driver-inspection-notification/search>



More information:

<https://www.revenue.ie/en/customs/businesses/brexit/declaration-roles-responsibilities/exporter/uk-import-controls-dates.aspx>

Customs helpline channels are open for queries

General Brexit queries to: brexitqueries@revenue.ie

Systems queries to: eCustoms@revenue.ie or 01-738 3677

PBN queries to: CustomsPBN@revenue.ie

Customs helpline: 01-738 3685 (Available 24/7)

Ray Ryan

International Coordination Unit
Customs Division

Revenue Commissioners
Ireland



THANK YOU

Ray Ryan
International Coordination Unit
Customs Division
Revenue Commissioners
Ireland





An Roinn Talmhaíochta,
Bia agus Mara
Department of Agriculture,
Food and the Marine



New UK SPS Import Control Requirements

Damien Flynn
Head of Brexit and International Trade Division
Department of Agriculture, Food and the Marine
12 July 2023

New UK Sanitary and Phytosanitary (SPS) Import Requirements



UK Announcements – Documents

- 5 April 2023 – Draft UK Border Target Operating Model (BTOM)

[The Border Target Operating Model: Draft for Feedback \(HTML\) - GOV.UK \(www.gov.uk\)](https://www.gov.uk/government/consultations/bottom-draft-for-feedback)

- 28 April 2023 - New UK export Health Certificates for EU agrifood imports

<https://www.gov.uk/environment/producing-distributing-food-import-export>

- 14 June 2023 – UK Risk Categories (Low, Medium, High) for Products of Animal Origin at CN Code level

[Import risk categories for animals and animal products imported from the EU to Great Britain, from 31 October 2023 - GOV.UK \(www.gov.uk\)](https://www.gov.uk/government/consultations/import-risk-categories-for-animals-and-animal-products)

- UK Risk Categories (High, Medium, Low) for Plants and Plant Products

[TOM risk categorisations - UK Plant Health Information Portal \(defra.gov.uk\)](https://www.defra.gov.uk/plant-health/tom-risk-categorisations)

New Timelines UK SPS Import Controls



31 October 2023

- **IPAFFS PRE-NOTIFICATION** required for all (high, medium, low risk) **Irish** Products of Animal Origin exported to GB
- **IPAFFS PRE-NOTIFICATION** required for high and medium risk **Irish** Plant and Plant Products exported to GB
- Introduction of **EXPORT HEALTH CERTIFICATION** for medium risk animal products, plants, plant products and High-Risk Foods of Non-Animal Origin (HRFNAO)
- All exporters of High, Medium and Low risk products of animal origin must be registered on the EU TRACES IT system list of approved establishments to export (*required to allow IPAFFS notification to be made*)
- **Transit Movements of Irish exports to Europe via GB Landbridge –**
 - pre-notification and export health certification required for animal products which are subject to these requirements when imported to GB (low risk goods – pre-notification; medium and high risk goods - prenotification and transit export health certificate)
 - No pre-notification or phytosanitary certification requirements for **any transit movements of plant or plant products**

31 January 2024

- Documentary, risk-based identity and physical checks for high and medium risk foods from the EU to take place at UK Border Control Posts (BCPs)

Dates to be Confirmed by UK Authorities

- BCP risk-based identity and physical checks for high and medium risk foods from **Ireland**

UK Risk Categorisation for Animal Products



LOW RISK - PRODUCTS OF ANIMAL ORIGIN

UK Import Control Requirements	Products
<p>Requires</p> <p>IPAFFS pre-notification</p> <p>from 31 Oct 2023</p> <p>No</p> <p>Export Health Certificate</p> <p>No</p> <p>Routine Border Entry Controls</p>	<ul style="list-style-type: none">▪ Shelf Stable at ambient temperature Products of Animal Origin excluding infant formula, food for special medical purposes▪ All Composite Products▪ Non-raw (Heat Treated) dairy products including pasteurised products - yogurts, all cheeses not using raw milk▪ Wild caught Fish▪ Honey▪ Canned Pet food▪ Processed Pet food▪ Other Animal By-Products including Insects (animal protein); Milk based ABP for use outside food and feed chains; Treated Hides/skins; Fat derivatives; Fish Oil; Manure

UK Risk Categorisation for Animal Products



MEDIUM RISK - PRODUCTS OF ANIMAL ORIGIN

UK Import Controls	Products of Animal Origin
<p>Requires IPAFFS pre-notification From 31 Oct 2023</p> <p>Requires Export Health Certificate From 31 Oct 2023</p> <p>Routine Border Entry Controls in 2024</p>	<ul style="list-style-type: none">▪ All meats, mince meats, meat preparations▪ Poultry meat and poultry meat products▪ Milk for human consumption▪ Dairy products which contain raw milk▪ Infant formula, food for special medical purposes▪ Eggs for human consumption▪ Fish products including aquaculture and bivalve molluscs other than wild caught fish▪ Apiculture products besides honey▪ Animal by products including animal proteins used in feed▪ Petfood other than canned and processed▪ Untreated wool▪ Hay/straw

Requirements for Plants and Plant Products



- **Low, medium and high risk categorisation for plants and plant products**

- Low Risk - most fruit and vegetables
- Medium Risk – limited number of plants and seeds, Christmas Trees <3m
- High Risk – limited number of plants – 2nd hand agriculture machinery/vehicles, Christmas trees >3m

[TOM risk categorisations - UK Plant Health Information Portal \(defra.gov.uk\)](https://defra.gov.uk)

- New UK Import Requirements for plants and plant products are similar to animal products, key differences:

- **Low risk plants do not require pre-notification**
- **All plants and plant products transiting GB landbridge do not require pre-notification or export health certification**

31 October 2023

- Medium risk plants and plant products **require pre-notification** on UK PEACH or IPAFFS systems
- Medium risk plants and plant products **require a phytosanitary export certificate**

31 January 2024

- Documentary, risk-based identity and physical checks for high and medium risk plants from the EU to move to UK Border Control Posts (BCPs) or Control Points (CPs)

Dates to be Confirmed by UK Authorities

- BCP / CP risk-based identity and physical checks for high and medium risk foods from **Ireland**

Composite Products



- All Composite Products from EU designated by UK as Low Risk at present so:

- *Pre-notification on IPAFFS – YES*
- *Export Health Certification - NO*

- What are Composite Products (CP)?

Commission Decision 2007/275/EC definition of Composite Products retained by UK:

*“a foodstuff intended for human consumption that contains both processed products of animal origin and products of plant origin and includes those where the **processing of primary product** is an integral part of the production of the final product”.*

- See DAFM trader notice MH 06/2023 [gov.ie - Trader Notices - Food Safety Controls on Meat \(www.gov.ie\)](https://www.gov.ie/trader-notices/food-safety-controls-on-meat)

Department of Agriculture, Food & the Marine (DAFM) preparations for new UK SPS requirements



- **Analysis of TOM and engagement with UK authorities** to clarify importing requirements
- **Surveys of food businesses to confirm levels of export certification required**
- **Review of business processes** to support new certification requirements
- **Re-engagement between local DAFM supervisory teams and individual food businesses** to refine business processes across all commodities
- **Review and relaunch of DAFM communication actions**
 - *Trader Notices*
 - *Webinars*
 - *Media Campaigns*
 - *Consultative Committee Meetings*
- **New DAFM Training Programme Plans** for Certifying Officers and Food Businesses - Certification and EU TRACES IT system

EU TRACES IT System



- EU TRACES system will be used to supply export health certificates for products of animal origin
- EU Food Businesses exporting to GB must be registered as an approved exporter on TRACES, UK will use EU approved exporters listing on TRACES to allow IPAFFS pre-notification to be made. For further information visit gov.ie/TRACES
- Additional DAFM Training on TRACES to be rolled out end of August 2023
- Contact DAFM TRACES Unit for support on using TRACES system including getting registered as an approved exporter at:

traces@agriculture.gov.ie

Groupage - Issues to Consider



- Engage with your logistics supplier to understand and confirm how current groupage supply chain processes and timings align with requirement for export certification of products to GB or via GB landbridge to EU. Consider following questions in discussion with your groupage logistics partner:
 - *Where will consignment for export to GB, or via GB to EU, be constituted ?*
 - *Where will certification take place, at premises of origin of product or at your groupage partner's consolidation hub/coldstore?*
 - *Can your current groupage logistics model and timings of collection of consignments be supported if certification to GB or for GB transit is required?*

Get Ready Key Messages



- **IDENTIFY IF YOU NEED CERTIFICATION FOR YOUR PRODUCTS TO GB OR VIA GB LANDBRIDGE TO EUROPE**
 - *is your product designated in medium risk category*
 - *if so, identify the right export health cert(s) for your products*
- **EXAMINE YOUR SUPPLY CHAIN** to ensure that you know who is responsible for meeting each UK import requirement correctly :-
 - *Who will complete pre-notification on UK IPAFFS system? <https://www.gov.uk/guidance/contact-apha>*
 - *Who will apply for export health certification and ensure health certificate/s is uploaded to IPAFFS?*
 - *If using groupage logistics supply chains to GB or via GB landbridge engage with your groupage logistics partner?*
- **ENGAGE WITH YOUR LOCAL SUPERVISORY TEAM** (DAFM, HSE, LOCAL AUTHORITY OR SFPA) to confirm:-
 - *what health certification you need for your products being exported to GB or via GB landbridge to Europe*
 - *that UK export health certification requirements can be met and*
 - *Adapt your current business processes to support certification for exports to GB or via GB landbridge – systems to supply correct supporting data/information and adjust logistics timings and processes to be aligned with resources available to meet certification requirements*

DAFM Information Points/Contacts



Brexit Division

DAFM Brexit call centre

Phone (01) 6072830

Email : BrexitCall@agriculture.gov.ie

You can also check whether the information you need is available on our Brexit page at www.gov.ie/agriculture/brexit

This contains a wide range of detailed information including our Brexit checklist, recorded webinars, 'how to' guides etc.

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Irish Agencies Contact Points



- Sea-Fisheries Protection Authority [Brexit information](#)
- Revenue [customs information](#)
- Bord Iascaigh Mhara [BIM - Brexit Hub](#)
- Bord Bia [Brexit Hub](#)
- Food Safety Authority [Food Exports - Brexit | Food Safety Authority of Ireland \(fsai.ie\)](#)

UK Information Points/Contacts



UK Government

- [APHA - GOV.UK \(www.gov.uk\)](http://www.gov.uk) including GVMS - 0300 322 9434
- IPAFFS General – 0300 1000313
- IPAFFS Technical – 0330 041 6999
- PEACH 0345 607 3224
- [HMRC - Imports and exports: general enquiries - GOV.UK \(www.gov.uk\)](http://www.gov.uk)

HMRC also operates a number of services, including:

- Import/export general enquiries [Imports and exports: general enquiries - GOV.UK \(www.gov.uk\)](http://www.gov.uk) or by calling 0300 200 3700.
- The UK Government also operates an online forum where you can access key information and ask questions directly on [Importing and exporting - Community Forum - GOV.UK \(hmrc.gov.uk\)](http://hmrc.gov.uk)



**An Roinn Talmhaíochta,
Bia agus Mara**
Department of Agriculture,
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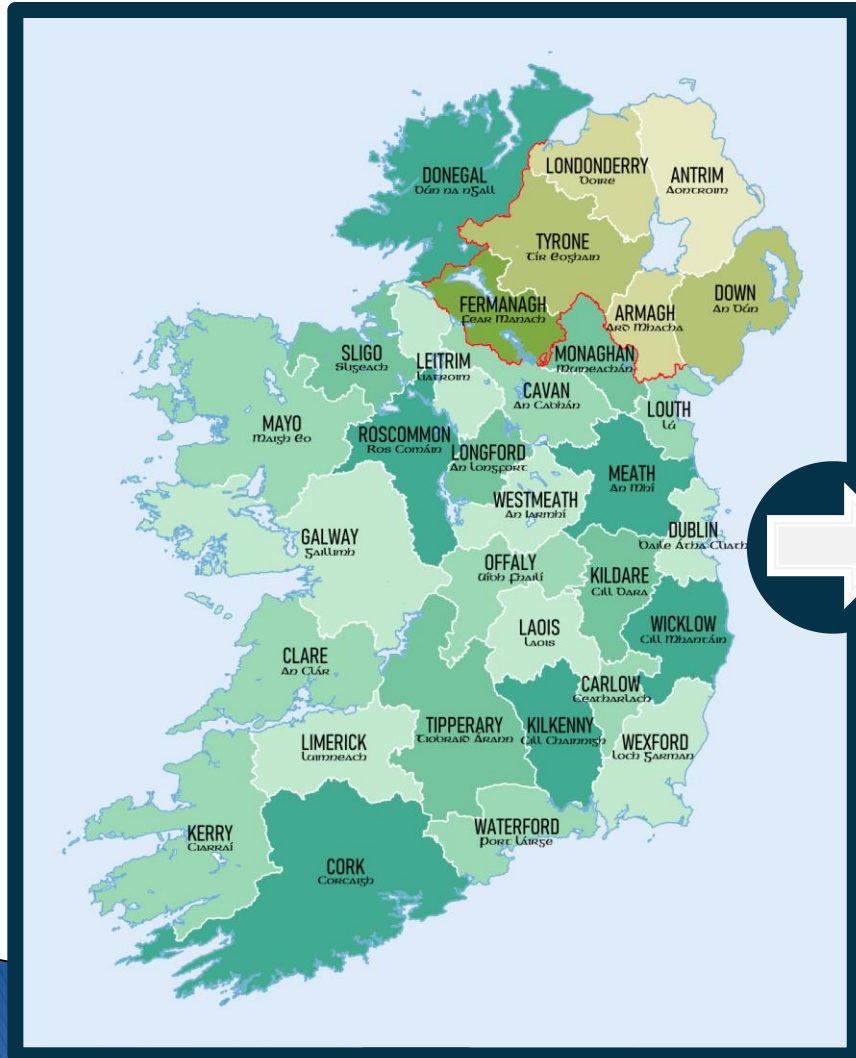
Thank you



Implications of New UK Import Requirements – October 2023

Laurence O'Toole
Managing Director
Laurence@otooletransport.com

Impact on Irish Companies



- Relates to imports from all of EU
- Ireland NOT excluded this time
- Does NOT include flows from NI to GB (via IE) - TBC
- Deferred entry scheme ends (no more 175 days)
- Entry on GVMS before departure
- IPAFFS for SPS goods
- EHC's for medium and high risk





HM Government

O'TOOLE
TRANSPORT >>

“It is our firm intention to proceed with the first milestone on 31st October 2023”

“The introduction of health certification on imports of medium risk animal products, plants, plant products and high-risk food and feed of non-animal origin from the EU”

Health certificate - Certificat sanitaire
Imports of dogs, cats, ferrets and non-commercial movements into the Union of more than five dogs, cats or ferrets
Importations de chiens, de chats et de furets et mouvements non commerciaux à destination de l'Union d'un
plus de cinq chiens, de chats ou de furets

1.1 Consignor/Expéditeur
Nom: _____
Adresse: _____
Tel. N°: _____
1.2 Consignataire/Destataire
Nom: _____
Adresse: _____
Postal Code/Code postal: _____
Tel. N°: _____
1.3 Country of origin/Pays d'origine
1.4 Date of departure/Date de départ

1.5 Place of origin/Lieu d'origine
1.6 Date of departure/Date de départ

1.7 Name of consignor/Expéditeur
1.8 Date of departure/Date de départ

1.9 Name of consignee/Destataire
1.10 Date of departure/Date de départ

1.11 Place of origin/Lieu d'origine
1.12 Date of departure/Date de départ

1.13 Name of consignor/Expéditeur
1.14 Date of departure/Date de départ

1.15 Name of consignee/Destataire
1.16 Date of departure/Date de départ

1.17 Place of origin/Lieu d'origine
1.18 Date of departure/Date de départ

1.19 Name of consignor/Expéditeur
1.20 Date of departure/Date de départ

1.21 Name of consignee/Destataire
1.22 Date of departure/Date de départ

1.23 Place of origin/Lieu d'origine
1.24 Date of departure/Date de départ

1.25 Name of consignor/Expéditeur
1.26 Date of departure/Date de départ

1.27 Name of consignee/Destataire
1.28 Date of departure/Date de départ

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1.78 Date of departure/Date de départ

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1.89 Place of origin/Lieu d'origine
1.90 Date of departure/Date de départ

1.91 Name of consignor/Expéditeur
1.92 Date of departure/Date de départ

1.93 Name of consignee/Destataire
1.94 Date of departure/Date de départ







1.95 Place of origin/Lieu d'origine
1.96 Date of departure/Date de départ

1.97 Name of consignor/Expéditeur
1.98 Date of departure/Date de départ

1.99 Name of consignee/Destataire
2.00 Date of departure/Date de départ

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RISK	COMMODITY	EXPORT HEALTH CERT	IPAFFS
 <p>HIGH</p>	<ul style="list-style-type: none"> Live animals Commodities covered under safeguarding measures 	YES	YES
 <p>MEDIUM</p>	<ul style="list-style-type: none"> Raw, chilled, frozen meat, meat products or raw dairy ABP for use in animal feed Some fishery products 	YES	YES
 <p>LOW</p>	<ul style="list-style-type: none"> Processed, shelf-stable ambient products Composites and canned meat products Processed ABP and certain fish products 	NO	Simplified version



999L waiver goes as controls come in...

CHECKS AND BALANCES

RISK	COMMODITY	DOCUMENT CHECKS	PHYSICAL CHECKS
 <p>HIGH</p>	<ul style="list-style-type: none"> • Live animals • Commodities covered under safeguarding measures 	100%	100%
 <p>MEDIUM</p>	<ul style="list-style-type: none"> • Raw, chilled, frozen meat, meat products or raw dairy • ABP for use in animal feed • Some fishery products 	100%	~20%
 <p>LOW</p>	<ul style="list-style-type: none"> • Processed, shelf-stable ambient products • Composites and canned meat products • Processed ABP and certain fish products 	NONE	NONE

Root & Branch

RISK	COMMODITY	Woody plants are plants that have hard stems and have buds that survive above ground in winter. The best-known examples are trees and shrubs (bushes)	DOCUMENT CHECKS	PHYSICAL CHECKS
 <p>HIGH</p>	<ul style="list-style-type: none"> Plants for planting – woody and/or for commercial production Non-woody and for retail sale as outdoor plants Non woody and for retail sale as indoor plants 		<p>100%</p> <p>30%</p> <p>5%</p>	<p>100%</p> <p>30%</p> <p>5%</p>
 <p>MEDIUM</p>	<ul style="list-style-type: none"> Plant products – identified risk linked to a trade 		<p>3–5%</p>	<p>3–5%</p>
 <p>LOW</p>	<ul style="list-style-type: none"> Other 		<p>NONE</p>	<p>NONE</p>

Practical issues

- **Customers Responsibilities**
 - **Timing Requirements**
 - **Management of Shipments**
 - **Groupage Impacts**
 - **BCP**
 - **Costs**
- 
- Decorative blue and black geometric shapes in the bottom left corner of the slide.



UK Border Target Operating Model

Practical supply chain considerations

12th July 2023

Lorcan Sheehan
CEO – PerformanSC

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UK Border Target Operating Model



Risk based approach to security / bio-security controls for all imports

- Live Animals, Products of Animal Origin and Animal By-Products
- High Risk Food and Feed of Non-Animal Origin
- Plants and Plant Products
- Composite products

October 31st 2023

- Risk classification of products
- Pre-notification
- Health certification

31st January 2024

Documentary, risk-based identity and physical checks **from EU** at UK Border Control Posts (BCPs) *

31st October 2024 +

- Simplification
- Single trade window
- Digitisation
- Trusted trader

- Published 5th April 2023 – Consultation through May 2023 – Final publication expected **end July 2023**
- Commitment to timeline on initial phase – 31st October 2023
- Impacts how supply chains operate **between EU (incl. Ireland) and GB** and **transit shipments through GB**
- Need to:
 - Understand impact for your products
 - Engage with supply chain partners and customers
 - Prepare for compliance

Risk classifications have been published but they can change over time

For animal products confirm risk level by commodity code

For plants and plant products confirm risk by description



Engage with supply chain partners – and customers



Logistics
Providers

- Agree responsibility for new requirements
 - Services from provider – GVMS
 - Customer responsibilities
- Agree timings for new shipment process
 - IPAFFS 24 hours before arrival – 4 hours with approval
- Understand impact on groupage services
 - Mixed loads will divert to highest classification
 - Impact on timings
- Understand impact on costs



UK
Customers

- UK
 - Registration for GVMS – UK government account
 - Registration for IPAFFS – UK address requirement
 - Common user charges for BCPs – under consideration
- Ireland
 - Registration and training for EU Traces IT system
 - Flag certification requirements – engage with veterinary supervisory team

- Notify impact of changes and potential impact on timing and costs



Government
Bodies

Prepare for compliance

- New requirements from UK Government on how they manage their border
 - Final details still to be published – July 2023
 - Impacts how supply chains interact with UK border from 31st October 2023
 - Shipments into UK
 - Transit shipments through the UK
- UK import declarations – GVMS – all shipments
- Risk based approach to security / biosecurity
 - Understand risk classification of your products
 - Pre-notification / certification requirements from 31st October 2023
 - Routine border entry controls at BCPs
 - EU – 31st January 2024
 - Ireland – timeframe to be confirmed
- Need to engage:
 - Supply chain partners
 - Government agencies – UK, Ireland
 - UK customers



Q&A

BORD BIA
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Bord Bia Supports 2023

- **Trading with UK webpage -**
www.bordbia.ie/industry/trading-with-uk/
- **1:1's and Workshops**
 - Customs
 - SPS
 - Logistics / Supply Chain
 - Labelling & Packaging
 - UK Business Entity Set Up
- **LSP Database**
- **UK Daily Media Report**
- Brexit@bordbia.ie

Thank You

BORD BIA
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