

Customs and Tariffs for Market Diversification (Pilot Programme)

Context

The Sector Analysis Report and Brexit Barometer findings have informed us that market diversification is a new challenge for our clients. In April 2017 46% of Brexit Barometer respondents had limited or no experience in complying with official customs requirement whilst 83% had not modelled the impact tariffs may have on UK sales.

Objectives

The objective is to develop a pilot programme on tariff and certain non-tariff barriers that assist clients in understanding challenges and guides them through the development of an action plan for addressing these and preparing them for non-EU trade.

This will ensure that the attendees understand the basic principles and requirements of customs and non-EU trade. Attendees will have an opportunity to apply customs principles to relevant examples.

Content

This Pilot Programme will explain how to address the following required actions:

1. Mapping the manufacturers' supply chains for exposure to tariffs and non-EU trade (imports and exports, inward processing arrangements, transit, etc.)
2. Identify products affected and determine tariff classifications (learning to navigate the EU's TARIC database and calculating cost implications of tariffs and duties)
3. Assigning worst and best case duty rates and ensuring regulatory compliance
4. Determining cost of customs compliance based on current trading scenarios
5. Reviewing Administrative documents and contracts and terms of trade : Inco Terms
6. Determine options for alternative supply chain routes
7. Assess requirements for new customs procedures
8. Assisting with AEO/ Trusted Trader Status registration

Output

Participants will leave this programme with:

1. A stronger understanding of the impact that customs and tariffs can have on their supply chain and wider business if trading in international markets and a plan for any supply chain adjustments if needed.
2. An overview of the tariffs codes and duties applicable to their business and the associated costs modelled.
3. An in depth understanding of the relevant customs paperwork required for non-EU trade and the ability to complete this independently when required. A measure on the costs of customs on their businesses.
4. Registered AEO / Trusted Trader status.
5. Increased ability and confidence to trade in international markets.

Structure

Service Provider Identified and Recruited		Mid-October
Applications open to clients	Online and via Sector Managers	End October
Opening Group Session	All companies, Bord Bia	Week commencing November 6 th
Focussed Group Session 1	4 companies, in Bord Bia	Week commencing November 13 th
Focussed Group Session 2	4 companies, in Bord Bia	Week commencing November 13 th
Focussed Group Session 3	4 companies, in Bord Bia	Week commencing November 20 th
Individual Mentoring	One to one, onsite in clients workplace / where convenient	December 4 th – February 5 th
Final Group session	All companies, Bord Bia	Week commencing February 19 th